Essential information

Please also refer to our enclosed Conditions of Participation



The application documents include

Essential information

The forms:

- 1.10 Application for main exhibitor*
- 1.11 Enclosure to the application for main exhibitor
- 1.20 Application for co-exhibitors
- 1.21 Application for additionally represented companies
- 1.30 List of Products*
- Z.01 Exhibitors' passes against payment
- Z.03 Infoscout (Trade representative search)

*Must be returned

Conditions of Participation, Special Section Conditions of Participation, General Section

1 Opening hours

For visitors

Sunday, 1 September 2019 – from 09:00 a.m. to 06:00 p.m. Monday, 2 September 2019 – from 09:00 a.m. to 06:00 p.m. Tuesday, 3 September 2019 – from 09:00 a.m. to 05:00 p.m.

For exhibitors:

Sunday, 1 September 2019 – from 08:00 a.m. to 07:00 p.m. Monday, 2 Septemer 2019 – from 08:00 a.m. to 07:00 p.m. Tuesday, 3 September 2019 – from 08:00 a.m. to 06:00 p.m.

2 Application

Form 1.10 must be submitted by each main exhibitor. Please fill out the application form completely, stamp it with your company seal, and have a responsible person sign it. The application is only valid when accompanied by the list of products on Form 1.30. Co-exhibitors* or additionally represented companies* are required to register using Form 1.20/1.21. A separate list of products – Form 1.30 – must be filled in for each of these companies.

*see Item V of the General Section of the Conditions of Participation

3 Participation costs

Participation costs (per m² floor area): Application until 28 September 2018*:

up to 250 m² 179.00 EUR for each m² from the 251st m² 171.00 EUR for each additional m²

from the 501st m² 166.00 EUR for each additional m² **Application until 26 October 2018*:** 192.00 EUR for each m² **Application from 27 October 2018*:** 203.00 EUR for each m²

*date of receipt by Koelnmesse

Minimum stand area is 12 m².

Separate conditions are valid for the area "garden unique" of spoga+gafa. In addition, a flat-rate energy fee* of 11.00 Euro per m² and an AUMA fee* of 0.60 Euro per m² are charged.

The rental fee for stand area does not include the cost for any constructions.

*please see Conditions of Participation Special Section, item 3.

Koelnmesse shall be entitled to charge a reasonable down payment for the services used for the event in question – e.g. electrical and water connections, stand cleaning, etc. The down payment for services shall be assessed on the basis of the services charged for the previous event. The down payment for exhibitors who have not participated in the previous event shall total Euro 13.50 per $\rm m^2$ – plus the costs for the obligatory marketing services (Marketing Package); see Item 7.2, Special Participation Conditions.

Once the event has ended, a separate final invoice for services will be issued; the down payment will be applied towards this amount. The invoice shall fall due for payment immediately following receipt. If the amount of the down payment should exceed the fees actually incurred for services, the amount by which the down payment exceeds actual charges shall be refunded to the exhibitor. The exhibitor shall have no claim to payment of interest on the down payment.

The statutory VAT will be charged separately where applicable.

4 Stand construction services

Tel.: +49 221 821-3998, Fax +49 221 821-3999,

e-mail: services@koelnmesse.de

Koelnmesse GmbH offers turnkey stands. Why not take advantage of this service? These stands are available in various designs. You will find more detailed information on our website www.spogagafa.com.

5 Build up period

Build up period hall 1, 2, 3, 4, 5.2, 10.1

Monday, 26 August 2019 09:00 a.m. - 00:00 a.m.
Tuesday, 27 August 2019 Friday, 30 August 2019 00:00 a.m. - 00:00 a.m.
Saturday, 31 August 2019 00:00 a.m. - 06:00 p.m.

Build up period hall 5.1, 10.2

Tuesday, 27 August 2019 09:00 a.m. - 00:00 a.m.

Wednesday, 28 August 2019 -

Friday, 30 August 2019 00:00 a.m. - 00:00 a.m. Saturday, 31 August 2019 00:00 a.m. - 06:00 p.m.

Build up period hall 6, 7, 8, 9

Wednesday, 28 August 2019 09:00 a.m. - 00:00 a.m.

Thursday, 29 August 2019 -

Friday, 30 August 2019 00:00 a.m. - 00:00 a.m. Saturday, 31 August 2019 00:00 a.m. - 06:00 p.m.

Build up period outdoor area hall 6/7 + hall 7/8: Saturday, 31 August 2019 from 04:00 p.m.

Build up in the halls should be completed on 31 August 2019 by 06.00 p.m. at the latest. The aisles must be completely cleared by this time.

Early build up is not possible.

6 Dismantling period

Start of dismantling period

in the halls: 05:00 p.m. on Tuesday, 3 September 2019

End of dismantling period

in the halls: 06:00 p.m. on Thursday, 5 September 2019

Dismantling period outdoor area

hall 6/7 + hall 7/8: 05:00 p.m. - 07:00 p.m.

on Tuesday, 3 September 2019

Dismantling may begin not earlier than **05:00 p.m. on 3 September 2019**. Clearing the trade fair stand before the official end of the event represents a serious breach of the Conditions of Participation. In the event of any violation of this condition Koelnmesse reserves the right to exclude the exhibitor from subsequent events.

7 Stand confirmation

Once your company has been accepted for participation, you will receive confirmation of your stand in **autumn 2018 or thereafter**.

8 Technical guidelines / services

You may download the Technical Guidelines from the trade fair website or from www.koelnmesse-service-portal.com. You also have the option of requesting the Technical Guidelines in printed form and on CD-ROM. Our entire range of services can be ordered online at the Koelnmesse Service Portal. You will receive your log-in data in a separate letter with your stand confirmation in or after autumn 2018.

Please take note of the submission deadlines for the order forms!

9 Maximum stand height / special constructions

The permissible stand height is 3.0 meters.

This is also the maximum allowable height for all company and product signs and all types of advertising.

If your stand deviates from the construction guidelines in any way, or if you are planning to have special constructions, please submit your plans to Koelnnesse (department event technology) in duplicate for perusal no later than six weeks prior to the beginning of the event. In addition, lighting equipment may be suspended from the hall ceiling. Please note that for any objects hanging from the hall ceiling, neither the lighting equipment nor its mounts may be connected to the stand construction.

10 Scale drawings of stands

Sketches of stands can be provided on a scale of 1:200 upon request by the **exhibiting companies**.

11 Withdrawal / non-participation

The contractual relationship can no longer be terminated once the stand has been bindingly registered and confirmed. The event's organiser can assent to a request for release from the contract by way of exception if the stand area thus made available can be rented to someone else. In this case, the organiser is authorised to charge a flat-rate of 25% of the participation costs for the costs incurred. If the space cannot be re-rented, the full participation costs must be paid. See Item II of the General Section of the Conditions of Participation.

12 Invoicing

You will receive the invoice for the participation costs along with your free exhibitor and work passes **starting** in June 2019. Please observe the terms and conditions of payment listed under Item IV of the General Conditions of Participation.

13 Exhibitor passes

With the invoice for the participation costs, each exhibitor receives free of charge and valid for the period from the first day on which build up work begins to the final day of dismantling

- 3 passes for a stand up to 20 m²
- 1 pass for each further unit or part unit of 10 $\mathrm{m^2}$ up to a stand area of 100 $\mathrm{m^2}$
- 1 pass for each further unit or part of 20 m² above this area up to a total number of max. 150 exhibitor passes

14 Work passes

Together with the invoice for the participation costs, you will also recieve free of charge work passes to allow your company's personnel access to the fairgrounds for purposes of construction and dismantling

- 4 passes for a stand up to 20 m²
- 1 pass for each further unit or part unit of 10 \mbox{m}^2 up to a stand area of 100 \mbox{m}^2
- 1 pass for each further unit or part of 20 m² above this area up to a total number of max. 150 work passes.

15 Marketing Services (Marketing Package)

The marketing services offered by Koelnmesse are the comprehensive and attention-grabbing solution for all stages of your trade fair communication. Use of the marketing services listed under Item 7.1 (Special Participation Conditions) is mandatory for all represented companies, co-exhibitors and other represented companies and costs:

Euro 1,199.00 per main exhibitor, group organiser and group participant, Euro 250.00 per co-exhibitor and other represented companies.

Our official contractual partners will provide you with all order information and documents for the marketing services offered. Please note that your company's participation requires Koelnmesse's approval. Therefore, this approval is also a prerequisite for any offers or order confirmations.

Please note: The editorial and advertising deadline is 25 June 2019.

A note on unofficial exhibitors' directories

So-called registration offers for seemingly official exhibitors' directories lead to confusion and enquiries from numerous exhibitors. Without having been asked, the providers of these exhibitors' directories are sending forms that give the impression that these are galley proofs or invoices from the publisher commissioned with publication of the official fair media. In fact, however, these so-called registration offers are order forms for an entry in directories of companies or exhibitors and do not involve the official fair media of Koelnmesse GmbH. The official media are exclusively issued by Koelnmesse GmbH, in cooperation with the media publishing house commissioned by Koelnmesse GmbH. Entries in the official fair media can only be ordered through Koelnmesse GmbH or through the media publisher commissioned by Koelnmesse GmbH for the media in question.

16 Koelnmesse foreign representations

Koelnmesse has representative offices in more than 100 countries. They will gladly assist you at any time. A list of these offices is available on the Internet at www.koelnmesse.com.

17 Advertising

If you hand out any bags, their dimensions may not exceed $40 \times 30 \times 10$ cm; empty bags should not be handed out.

18 "Infoscout" information service for visitors

Your contact information as proviced on form 1.10, as well as your registered product groups, will be made available at the information stands in the halls for interested visitors during the event. What's more, with Koelnmesse's electronic information system "Infoscout" you can find out about **trade representative vacancies.** You can use the enclosed Form Z.03 to specify this offer according to products, countries or regions. Exhibitors and visitors can use "Infoscout" free of charge.

19 Important contacts

	Tel.: +49 221 821-	Fax: +49 221 821-	Email
Director,			
Stefan Lohrberg	-2296	-993408	s.lohrberg@koelnmesse.de
Project Assistant,			
<u>Claudia Torbecke</u>	-2343	-993408	c.torbecke@koelnmesse.de
Sales Manager,	2277	002400	
Hagen Cabalo	-2377	-993408	h.cabalo@koelnmesse.de
Sales Manager, Maria Garofalo	-2545	-993408	m.garofalo@koelnmesse.de
Sales Manager,	-2343	-555400	m.garorato@koetimesse.de
Andreas Waupke	-2523	-993408	a.waupke@koelnmesse.de
Press	-3513	-3544	
Protocol	-2502	-3402	
Accounting	-2378	-3174	
Technical services	-3998	-3993	
Additional exhibitor passes,	3330	3333	
entrance ticket vouchers	-2991	-3437	
Congresses, special events,			
conference rooms	-2201	-3430	
Security office east	-2550, -2549	-3450	
Security office north	-2551, -2552	-3780	
Stand construction services	-3998	-3999	services@koelnmesse.de
Marketing services	-3224	-3501	
Event technology	-3666	-3287	
Car parking	-3998	-3999	
Traffic controlling (truck parking)	-2670	-3999	
Forwarding agents (customs clearance/storage/transport)	+49 221 981310	+49 221 981318890	
– Schenker			fairs.koeln@dbschenker.com
Marketing services/Marketing Package/Advertising material	-2824		marketingpaket@koelnmesse.de
Insurance		+49 221	
	+49 221 77155824	77159316359	
Security	-2456	-3429	
Arranging personnel			
– Hostesses / service personnel	+49 221 28492-05/-06	+49 221 8800066	
Restaurants/stand catering	+49 221 2848584	+49 221 2848599	aramark@catering-koelnmesse.com
Hotel accommodation	-2087	-3739	hotel-services@koelnmesse.de



Country / state:



0 8 0

Main exhibitor:

Clien	t nun	nber:			

Application

for main exhibitor
Must be returned. List of Products (Form 1.30)
must be filled in for application to be valid.

	0103.09.2	2019				
1	Main exhibitor	1.6	We belong to the	following associations:		
1.1	Address:					
	Company / name: (give legal status such as "Limited, Corporation" etc.)	2	Desired stand (all	ocation as far as possible))	
		2.1	Conditions of Part Application until 28	the following stand area in ticipation at a price (exclu B September 2018*:		
	Street:		from the 251st m ²	179.00 EUR for each m² 171.00 EUR for each addition		
	Postcode / city:		Application until 20		92.00 EUR for each m ²	
	P.O. box:		*date of receipt by	Koelnmesse	03.00 EUR for each m ²	
	Postcode / city:		plus 0.60 EUR /m ² A			
	Country / state:		plus down payment		khibitor**	
	General phone:		Minimum stand space	ce 12 m².		
	General fax:		Area in m² Frontal width			
	General e-mail:		in metres	min	max	
	Internet:		Depth in metres	min	max	
	Proprietor /Managing Director:		Type of stand:	Terrace stand Two corner stand	Corner stand Island stand	
	(please give first and last name)	2.2	 2.2 The stand construction: will be ordered from Koelnmesse GmbH (Please submit a separate form!) 3 Exhibits List of Products must be filled in for your application to be valid. Please check your products/services on the enclosed List of Products. Please note that only those products/services registered with the List of Products may be exhibited at the fair. ***(see Item 3, Conditions of Participation, Special Section) 			
	Correspondence language: Sort German English alphabetically					
	under the letter: Contact person for the event is: Mr Ms Position:	3				
	Telephone:		Data protection p	olicy:		
	Telefax:	_	The details entered or	n this form are automatically co ne purpose of processing of this		
1.2	E-mail:	=	the regulations of the Germany.	Federal Data Protection Law of	f the Federal Republic of	
1.2	We are: Manufacturer		coupon for sending in Koelnmesse and its af abroad, in line with th Federal Republic of Ge	elnmesse GmbH to use the det formation and advertising of in- ifiliated companies (according to the regulations of the Federal Dar ermany. You can forbid this use ttz-km@koelnmesse.de	dustry events of to § 15 AktG) at home and ta Protection Law of the	
1.3	We are registered with the: Commercial register At the Magistrate Court in: Commercial Register po		General and the Spe Participation as well (in particular the tec	ning the application form, we cial Sections of Koelnmesse C as the stipulations of the Koelnnical regulations and the subinding for our company.	GmbH's Conditions of elnmesse-Service-Portal	
1.4	Register no.: Value added tax ID number (VAT):	=				
	(Required information for companies from EU countries)					
1.5	We are a subsidiary/branch of the following company/group: Company / name:	_				
	Address:					
	Postcode / city:					



cologne	spoga gafa
	cologne

Enclosure to the application for main exhibitor Invoice address/Address for correspondence

0 | 0 | 8 | 0

Name of main exhibitor:

Client number:

1.11

01.-03.09.2019

If the invoice sho given in form 1.10	uld be sent to an address other than the one , please enter it below:	German English
Company / name	:	
		Turnover tax ID number (VAT): (Required information for companies from EU countries)
Address:		
Postcode / city:		
Postcode / P.O. bo	ox:	
Country / state:		
Phone:		Please note:
Fax:		The registered company will be obliged to settle the invoice if the recipient of the invoice fails to effect payment.
E-mail:		recipient of the invoice fails to effect payment.
one given in form Company / name	ce should be sent to an address other than the 1.10, please enter it below:	☐ German ☐ English
one given in form	1.10, please enter it below:	□ German □ English
		Turnover tax ID number (VAT): (Required information for companies from EU countries)
Address:		
Postcode / city:		
Postcode / P.O. be	ox:	
Country / state:		
Phone:		Please note: The event organiser will use and proceed the information provided
Fax:		in this form within the framework of the fulfilment of contractual duties via an automated procedure that takes the regulations
E-mail:		stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.





Application for Co-exhibitors* List of Products (Form 1.30) must be filled in for application to be valid

Name of main exhibitor:

1.20

01.-03.09.2019

In accordance with Item V of the General Section of the Conditions of Participation, we hereby register the following co-exhibitors at our stand:

If you need to register more than two additional companies, please photocopy the blank form first.

Client number:

Company / name: (give legal status such as "Limited, Corporation" etc.)	Client number:					
	0 0 8 0					
	Register first letter of					
Address:	company name:					
Postcode / city:	The company is: Manufacturer General representative Importer Service provider					
P.O. box:	Wholesaler Association/institution Commercial representative					
Postcode / city:						
Country / state:	The company is represented with: own products own personnel					
General phone:	Value added tax ID number (VAT):					
General fax:	(Required information for companies from EU countries)					
General e-mail:						
Internet:	The participation fee per co-exhibitor is 370.00 Euro (plus VAT) and will be charged to the main exhibitors' account. This fee does not include the					
Contact person:	entry in the Marketing Package, see Item 7.2 Special Participation Conditions.					
∟ Mr ∟ Ms E-mail						
Contact person:						
Company / name: (give legal status such as "Limited, Corporation" etc.):	Client number:					
	0 0 8 0					
·	Register first letter of					
Address:	company name:					
Postcode / city:	The company is: Manufacturer General representative Importer Service provider					
P.O. box:	Wholesaler Association /					
Postcode / city:	institution Commercial representative					
Country / state:	The company is represented with: own products					
General phone:						
General fax:	Value added tax ID number (VAT): (Required information for companies from EU countries)					
General e-mail:						
Internet:	The participation fee per co-exhibitor is 370.00 Euro (plus VAT) and will be charged to the main exhibitors' account. This fee does not include the					
Contact person:	entry in the Marketing Package, see Item 7.2 Special Participation Conditions.					
∟ Mr ∟ Ms E-mail Contact person:						
·						

Please provide a separate List of Products (form 1.30) for each co-exhibitor that you register.

*Explanation "Co-exhibitors":

Co-exhibitors are companies with their own products and their own personnel that use the stand area of a main exhibitor. Companies within groups and subsidiaries count as co-exhibitors.

Please note:

The event organiser will use and proceed the information provided in this form within the framework of the fulfilment of contractual duties via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.







01.-03.09.2019

Client number:

O O 8 O

Name of main exhibitor:

Application for Additionally represented companies*
List of Products (form 1.30) must be filled in for application to be valid

1.21

In accordance with Item V of the General Section of the Conditions of Participation, we hereby register the following additionally represented companies at our stand:	If you need to register more than two additional companies, please photocopy the blank form first.
Company / name: (give legal status such as "Limited, Corporation" etc.)	Client number:
	0 0 8 0
	Register
Address:	first letter of company name:
Postcode / city:	The company is: Manufacturer Service provider
P.O. box:	☐ Importer ☐ Commercial representativ☐ Wholesaler ☐ Association/institution
Postcode / city:	General representative
Country / state:	The company is represented with: own products
General phone:	☐ own personnel
General fax:	Value added tax ID number (VAT): (Required information for companies from EU countries)
General e-mail:	
E-mail Contact person: Company / name: (give legal status such as "Limited, Corporation" etc.)	Client number:
Company / name. (greetegastatassacias Elimites, corporation etc.)	0080
	Register
Address:	first letter of company name:
Postcode / city:	The company is: Manufacturer General representative
P.O. box:	☐ Importer ☐ Service provider ☐ Wholesaler ☐ Association/institution
Postcode / city:	Commercial representativ
Country / state:	The company is represented with:
General phone:	☐ own personnel
General fax:	Value added tax ID number (VAT): (Required information for companies from EU countries)
General e-mail:	
Internet:	
Contact person:	The Marketing Package is obligatory for additional represented companies, see Item 7.2 Special Participation Conditions.
E-mail Contact person:	

Please provide a separate list of products (form 1.30) for each additional represented company that you register.

 $\hbox{*Explanation ``Additionally represented companies''}:$

Additionally represented companies are companies that have products at the stand but none of their own personnel.

Please note:

The event organiser will use and proceed the information provided in this form within the framework of the fulfilment of contractual duties via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.







01.-03.09.2019

List of Products

0 8

0

Name of main exhibitor:

Must be returned by – Main exhibitors

- Co-exhibitors
- Additionally represented companies
 Please fill in and return with your application

Client number:

1.30

Name of exhibitor / co-exhibitor / additionally represented company: (Please fill in a separate list of goods for each company)		Main focus of our product range: (Please make sure you fill this in!)					
			(two entries maximum	n) No:			
For co-exhibitors/ add	litionally represented com hose stand you are represented:	panies		No:			
			the directory of pro	ducts in the official fair media. e you with all order informatio			
List of Products (I	Please tick the appropriate b	oox)					
Africa	The Americas	Asia	İ	Europe	Oceania		
South Africa	USA	China		Western Europe	Australia		
West Africa	Canada	Japan		Northern Europe	New Zealand		
East Africa	Mexico	South	East Asia	Southern Europe	Others Oceania		
North Africa	Colombia	India		Russia			
	Brazil	Middle	e East	Turkey			
	Others Central Am	erica		Others Eastern Europe			
	Others South Ame	rica					

Garden Furniture
Grill & BBQ
Camping & Leisure
Sports & Games
Machines & Accessories
Tools & Accessories
Water & Light
Plants & Flowers
Biochemistry & Soils
Decoration
Pet Supplies
Garden Equipment & Sheds
Services

Ga	rden Furn	iture
	2005	Covering materials for garden furniture upholstery and
		garden umbrellas
	2010	Cushions for camping and garden furniture
	2015	Camping furniture
	2020	Designer furniture
	2025	Garden furniture
	2030	Garden swings
	2035	Garden umbrellas, sunshades
	2040	Garden umbrella stands
	2045	Cutlery, crockery, glasses
	2050	Hammocks, swings
	2060	Awnings
	2070	Rattan furniture
	2075	Cleaning and maintenance products
	2080	Protective covers for garden furniture
	2085	Privacy screens
	2090	Other
	2095	Wicker beach chairs
	2097	Terrace heater
	2100	Terrace and balcony furniture
	2105	Tablecloths and napkins
	2110	Door curtains

Grill & BBQ	
3002	Frying pans
3003	Smooking woods for Barbecues
3005	Electrically operated barbecues
3010	Garden fireplaces
3015	Gas operated barbecues
3020	Grill appliances
3025	Spices
3030	Igniting accessories
3035	Barbecue utensils
3040	Charcoal for barbecues
3045	Wrapped charcoal
3046	Grill cleaner
3047	Grill sauces/barbecue sauces
3050	Barbecue accessories
3053	Wood grilling planks
3055	
3058	Coal (e.g. long lasting coal)
3059	Coconut coal
3060	Kitchen knives
3062	Cooling appliances
3065	Volcanic rock grills
3067	Outdoor kitchen
3069	Pellets
3070	Picnic items
3071	Pizza ovens
3072	Smoker grills & accessories
3073	Chips for smokers
3075	Chopping boards
3080	Other barbecues
3085	Other accessories
3090	Pots and pans

 $Name (s) \ of \ exhibitor \ / \ co-exhibitor \ / \ additionally \ represented \ company:$

0	0	8	0

Client number.							
							\Box
$\overline{}$							-

_		
Ca	imping &	
_	4005	Covering canvas, caravan awnings
_	4010	Lighting and heating
L	4015	Camping trailers
	4020	Camping plates and dishes
	4025	Camping mats
	4030	Insulated cooler bags
	4035	Air mattresses
	4040	Rucksacks
	4045	Sleeping bags, blankets
	4046	Privacy screens
	4047	Parasol holder
	4050	Other camping and picnic articles
	4055	Tents, tent caravans, caravan awning
	4060	Tent accessories
Sp	orts & Ga	
	5005	Angling
	5010	Inflatable articles
	5012	Badminton & Tennis
L	5015	Balls
	5020	Billards
	5030	Darts
	5032	Fitness article
	5035	Fitness equipment, home trainers
	5040	Flippers
	5042	Flying toys
	5044	Garden playground equipment, swing frames, jungle
		gyms, children's plastic play slides
	5045	Therapeutic appliances
	5046	Inline skates, roller sports
	5047	Pedal go karts
	5048	Rides
	5049	Sledges
	5050	Snorkels
	5055	Swimming pools and accessories
	5060	Swimming
	5065	Other
	5067	Playing houses
	5068	Children's play sand
	5070	Sports, beach and recreation wear
	5075	Sports, beach and recreation games
	5080	Sport fishing
Ĺ	5082	Beach games
	5085	Surfing and accessories
	5090	Diving goggles and masks
	5095	Diving wear
Ĺ	5100	Diving accessories
	5105	Table-tennis
	5107	Goals and ball pumps
	5110	Training and exercise appliances
	5115	Trampolines
	5117	Popular sports
	5120	Sports, games and gym equipment
	5125	Water crafts and accessories
	5130	Water skis and accessories
Ma	achines &	Accessories
		notorised equipment for the care and maintenance of
ga	rdens (ex	cluding lawn care)
$\overline{}$	6003	ATV Quadvahiala and assessarias

Machines & Accessories
Hand and motorised equipment for the care and maintenance of
gardens (excluding lawn care)

 	5 · · · · · · · · · · · · · · · · · · ·
6002	ATV, Quadvehicle and accessories
6005	Soil cultivators
6010	Soil steamers
6015	Garden and grafting knives
6020	Equipment storage
6025	Tool accessories, spare parts
6030	Shredders
6035	Hedge shears, electric
6040	High-pressure cleaners

	6045	Sweeping machines
	6050	Composting equipment and machinery
	6055	Leaf collectors
	6060	Machines and equipment for the maintenance of
	6065	plastic and artificial lawns
Ш	6065	Machines and equipment for the maintenance of
	6070	tamped surfaces
	6075	Measuring equipment Mixers
	6080	Engines for gardening equipment (electric, diesel, gas
	0000	and other)
	6085	Motorised and rotary hoes
	6090	Power saws
	6095	Wet and dry vacuum cleaners
	6100	Fruit and berry presses
	6105	Plant equipment and machines
	6110	Sowing machines
	6115	Pest control and traps
	6120	Sharpening machines
	6125	Snow propellers, rotary snow ploughs
+	6130 6135	Snow clearers Other machinery and equipment for garden care
	6140	Sprayers
+	6145	Gritting devices
	6150	Power packs, generators
H	6155	Weed killing equipment
	6160	Tools for equipment maintenance
	6165	Shredding devices
Lawı	n care ec	quipment
	7005	Aerators
	7010	Cordless gardening equipment
	7015	Cordless lawnmowers
	7020	Riding mowers
	7025 7030	Petrol and diesel engines for lawn care equipment Electric engines for lawn care equipment
	7035	Front mowers
	7040	Tool accessories, spare parts
	7045	Transmissions for lawn care equipment
	7050	Grass shears, electric (cutting filaments or brush
		cutters)
	7055	Large-lawn mowers
	7060	Hand lawnmowers
	7065	Edge trimmers
	7070	Motorised lawnmowers (petrol and electric)
	7075 7080	Power scythes
	7080	Lawn and foliage sweepers
+	7085	Aerating equipment Grass cutting collectors
H	7095	Lawn tractors
H	7100	Lawn trimmers
	7105	Turn-over rakes and slope turners
	7110	Flail-type, mulch and beam mowers
	7115	Solar-powered garden equipment
	7120	Solar-powered mowers
	7125	Other machinery and equipment for garden care
Ш	7130	Spiral-bladed lawn mowers
	7135	Sprinklers
H	7140	Mowers for slopes Scarifiers
+	7145 7150	Tools for equipment maintenance
+	7155	Mowers for fields and embankments
Park		th construction technology, cemetery technology
	8005	Sanding
H	8010	Binding machines
	8015	Soil container systems
	8020	Soil stores
	8025	Cemetery excavators and transporters
	8030	Grave sealing
Ш	8035	Hall equipment and fittings

 $\label{lem:name} Name (s) \ of \ exhibitor \ / \ co-exhibitor \ / \ additionally \ represented \ company:$

	Cuent number:												
	0	0	8	0									

	8040	Bulldozers
	8045	Lawn-making machinery and landscaping systems
	8050	Coffin-lowering appliances
	8055	Other machinery and equipment for garden care
	8060	Other machinery and equipment for cemetery work
	8065	Stone splitters
	8070	Track-laying machines
Go	olf courses	
	9005	Driving ranges
	9010	Golf course equipment
	9015	Golf course construction
	9020	Golf course maintenance
	9025	Golf course planning and architecture
	9030	Management, planning
	9035	Other machinery and equipment for garden care
	9040	Special machinery and equipment for golf course
		construction and maintenance

100	เร	ŏ.	ACC	esso	orie	S	

Tools and accessories for garden, course and landscape

ma			

	10002	Working gloves
	10005	Branch-cutters
	10010	Pruning shears
	10015	Axes
	10020	Tree saws
	10025	Tree shears
	10030	Manure forks
	10035	Harrows
	10040	Harvesters
	10045	Brush cutters
	10050	Hand tools for the garden
	10055	Digging forks
	10060	Grass shears, hand-operated
	10065	Hoes of all kinds, with and without handles
	10070	Hedge shears, hand-operated
	10075	Weeding tools
	10080	Garden carts and barrows, wheelbarrows
	10085	Lawn rakes
	10090	Secateurs
	10095	Rakes
	10100	Sawhorses
	10105	Saws of all kinds
	10110	Shovels
	10115	Scythes, sickles
	10120	Spades
	10125	Handles of all kinds
	10130	Spreading carts and tubs
	10135	Rollers
To	ols and ea	uinment for parks, path construction and

Tools and equipment for parks, path construction and

ceme	teries

11005	Rubbish container systems
11010	Tree anchoring systems and fasteners
11015	for tree planting
11020	for soil cultivation
11025	for the preparation and conveyance of soil
11030	for the reclamation and relocation of ready-lawns
11035	for the construction of tracks and roads
11040	Hand carts, funeral wreath cars
11045	Other hand tools for garden care

Water & Light

Lig	Lighting, water and pond technology					
	12005 Lighting systems, garden lighting					
	12007	Outdoor garden shower				
	12010	Garden pools, ornamental pools				
	12015	Pumps for garden pools				
	12020	Swimming and paddling pools				
	12022	Solar lamp				

	12025	Other
	12030	Fountains
	12035	Pool filters
	12040	Pool lining
	12045	6 6 6 6 6
	12050	Underwater lighting for garden pools
	12055	Water treatment and purification
	12060	Water displays
	12062	Whirlpools
	12065	Indoor fountains
	12070	Accessories
Irr	igation and	d sprinkling technology
	13005	Fittings, hose arrangement systems
	13010	Garden irrigation and drainage installations
	13015	Sprinkling systems
	13016	Watering systems
	13020	Drainage
	13025	Pumps, filters for garden irrigation and drainage
	13030	Rainwater utilisation systems, tanks and cisterns
	13035	Hoses and accessories
	13040	Wheeled hose reels
	13045	Other water technology and lighting for the garden
	13050	Water purification equipment

Plants & Flov	wers
14005	Nursery plants
14010	Herbaceous and window box plants
14015	Bulbs
14020	Bonsais
14025	Container plants
14030	Roof greenery
14035	Facade greenery
14040	Finished lawns
14042	Finished goods
14045	Vegetables
14050	Hydroponics
14055	Indoor greenery
14057	Young plants
14060	Cacti and succulents
14065	Conifers
14070	Climbing plants
14075	Deciduous trees and ornamental bushes
14080	Fruit trees
14085	Orchids
14090	Rhododendrons, azaleas
14095	Roses
14100	
14102	Cut flowers
14105	
14110	Perennials
14120	Potted plants
14125	Aquatic plants
14130	Christmas trees

Biochemistry & Soils 15005 Products for the care of trees and grafting 15010 Soil and compost activators 15015 Soil testers 15020 Fertilizers (mineral, organic) 15025 Soils, substrates 15030 Humus 15035 Equipment for the care of plants and grafting 15040 Plant protectives 15045 Garden cleaning and maintenance products 15050 Pest control 15055 Other

Strewing salt, winter gritting materials

Peat, other organic products

15060

15065

15070 Weed-killers

 $Name (s) \ of \ exhibitor \ / \ co-exhibitor \ / \ additionally \ represented \ company:$

_				
	0	0	8	0

Client number:							

Decoration	
Garden dec	
16005	
16010	8 8 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
16013	0 0
16015 16017	
16017	-
10020	plastic
16025	'
16030	
16035	
16036	Grave lanterns, vases and bowls
16038	Wickerwork
	Nest boxes
16045	
16050	
16052	
16055	, 0
16060 16065	
16070	
16070	
16080	
Florists' sup	
17005	
17010	Christmas tree decorations/base holders
17012	Decoration stones
17015	Decorative materials
17020	
17025	I I
17027	
17028	
17030 17035	
17033	
17040	
17045	1 011
17050	
17055	
17060	
Pet Supplie	
18005	
18010	<u> </u>
18015	
18020	
18025 18030	, , ,
18035	
18040	·
18045	
Garden Equ	ipment & Sheds
Garden equ	ipment
19005	, 8
19010	. 30
19012	
19015	
19020	
19025	<u> </u>
19027	
19030 19032	
19032	
19033	
19037	
19040	3 I
19045	
	r · · · · ·

	19050	Artificial lawns
	19055	Artificial stones and rocks
	19060	Ladders
	19062	Multipurpose tarpaulin
	19065	Natural material
	19070	Nets
	19075	Demarcation reels
	19080	Plant pots, indoor
	19085 19090	Plant pots, outdoor (e.g., balcony boxes) Plant supports and stakes
	19090	Climbing frames
	19100	Rain containers
	19105	Reed thatching
П	19110	Sand pits
	19112	Protective covers for plant holders
	19115	Other
	19125	Carpet grippers and naplocks
	19140	Outdoor clothes dryers
	19145	Weather stations
	19147	Winter protection for plants
	19150	Ornamental chippings and gravel
	19155	Accessories
Gre		and equipment
	20002	Irrigation Organic plant tunnels
	20003	Fly screening
	20015	Greenhouses and components
П	20020	Heating and heaters for greenhouses
	20025	Interior equipment
	20030	Cold frames
	20035	Air conditioning
	20040	Mini hothouses
	20045	Solar technology
	20050	Other
	20055	Monitoring devices (control equipment)
<u> </u>	20060	Heat recycling s and structures
Gar	21005	Building elements
	21003	Tree protection frames, bollards, posts
	21015	Flower bed and path edging
	21020	Floor coverings for garden installations and balcony
	21025	Flooring dowels
	21030	Carports
	21035	Garden sheds
	21040	Garden tool sheds
	21042	Wooden garden playground equipment, swing frames,
		jungle gyms, children's play slides
	21045	Wood protective coating, garden wood treatment
	21050	Fireplaces
	21055 21060	Blinds Trellises
	21065	Pavilions
	21070	Pergolas, climbing frames
	21075	Paving
	21077	Saunas
П	21080	Sunshades, windbreakers
	21085	Privacy mats and systems
	21090	Other
	21095	Terrace roofing
	21100	Terrace frontage, terrace partitions
Щ	21105	Gates
	21107	Ventilators
	21110	Conservatories
Ш	21115	Fencing (e.g. wire, wood, plastic)

ാറ	

 $Name (s) \ of \ exhibitor \ / \ co-exhibitor \ / \ additionally \ represented \ company:$

	Client number:
0 8 0	

Services	
Operational	technology for the trade
22005	Trailers
22010	8
22015	Store construction
22020	
22022	6 (18
	spirituous beverages)
22025	Other
22030	Transport equipment
22035	Product merchandising techniques
Sector servi	
23005	
23010	8
23015	Data processing, hardware and software
23020	e-commerce
23025	Financing/insurance
23030	0
23035	Planning/advice/consulting
23040	
23045	Associations and institutions
23050	Publishing houses/publications
23055	Packaging/waste removal
23060	Product safety
23065	Science and research



spoga gafa
cologne
0103.09.2019

U	U	0	U					
				_	 _			

Hall / Aisle / Stand no.

Exhibitor passes (against payment)

Z.01

Client number: (from your stand confirmation)

Company		Department / contact
Full address, post, city, country		
Phone	Fax	E-mail

In accordance with the Conditions of Participation we apply herewith for the following exhibitor passes in addition to those to which we are already entitled for our stand area

exhibitor passes against payment for 58.00 EUR each (incl. VAT) in advance sale until 31 August 2019. The ticket office price of 70.00 EUR each (incl. Vat) is valid from 1 September 2019.

We are aware that:

Exhibitor passes are only valid for stand personnel during the fair, as well as for stand build up and stand dismantling.

Exhibitor passes

Each exhibitor receives free of charge and valid for the period from the first day on which build up work begins to the final day of dismantling:

- 3 passes for a stand of up to 20 m²
- 1 pass for each further unit or part unit of 10 m² up to stand area of 100 m²
- 1 pass for each further unit or part of 20 m² above this area up to a total number of max. 150 exhibitor passes.

The passes are sent together with the invoice for the participation costs.

Data protection policy:

The details entered on this order form are automatically collected by Koelnmesse GmbH and used for the purpose of editing and processing of your order of exhibitor passes (against payment), in line with the regulations of the Federal Data Protection Law of the Federal Republic of Germany.



Customer number:									
0	0	8	0						

Hall / Aisle / Stand no.

Please send to: Koelnmesse GmbH Exhibitor service Postfach 21 07 60 50532 Köln Germany Telefax +49 221 821-3437 services@exhibitor.koelnmesse.de



Infoscout – Trade agents sought Please note reverse pages!

Z.03

Company		Department / contact
Full address, postal code, town		
Telephone Te	elefax	e-mail
Stand location	Stand tel. no.	
Hall Aisle Stand no. Aisle Stand no.		
Our company still has representatives available	e for the following countries/regions:	
Country/countries (Please use the codes from the second se	e list on page Z.03 / 3) 4.	6. 7. 14.
Post codes (Germany only)		
1. 2. 2.	3. 4.	5.
6. 7.	8. 9.	10.
Product numbers according to List of Products		
1.	3. 4.	5.
6.	8. 9.	10.
11. 12.	13. 14.	
Your free variable text (Sample on page Z.03 /4)		

"Infoscout" - Visitor Information System

Your contact information as proviced on form 1.10, as well as your registered product groups, will be made available to interested visitors at the infor mation stands in the halls during the trade fair. In addition, you may use Koelnmesse's "Infoscout" electronic information system to publish **vacancies for trade representatives**. Exhibitors and visitors can use the "Infoscout" system free of charge.

"Infoscout" can provide visitors with the following information:

· Which exhibitor is showing products XY?

"Infoscout" takes this information from your application form 1.10 and your registered product groups.

· Where do I find company XY?

Here again "Infoscout" uses the information provided on your application form 1.10. Please check whether all companies exhibiting with you or represented by you have been registered.

If you wish to publish vacancies for trade representatives we require the following information:

 Where does a trade agent find firms who are still looking for representatives in several regions? You can provide this information in German or English. For a specific product, as defined in the list of products, you can enter the desired national code/postal code and a freely variable text.

The recording capacity here is limited to a maximum of 14 national codes, max. 10 postal codes, max. 14 product numbers and max. 407 letters in freely variable text. Possibly the CDH – Central Federation of German Trade Agents and Merchant Brokers Associations – will write to you separately about this question.

Should the available number of entries be insufficient for your requirements, please request separate additional forms. Please take into account the above-mentioned capacities.

Supplementary to this information in "Infoscout", the system can provide answers to the following questions:

- Service facilities in the exhibition centre including the open restaurants
- Cologne restaurants and pubs
- Wanted persons announcements
- Lost / Found
- · Supporting events
- Congresses
- Seminars
- · Company events

Please do not forget to include your client number on every form. You will find it on your stand confirmation note.

Countries

Germany	004	Djibouti
Afghanistan	660	Dominican Re
Albania	070	Ecuador
Algeria	208	Egypt
American Oceania	457	El Salvador
Andorra	043	Equatorial Gui
Angola	330	Eritrea
Antigua and Barbuda	459	Estonia
Argentina	528	Ethiopia
Armenia	077	Faroe Islands
Aruba (Netherl. Antilles)	474	Fiji
Australia	800	Finland
Austria	038	France
Azerbaijan	078	French Polyne
Bahamas	453	Gabon
Bahrain	640	Gambia
Bangladesh	666 469	Georgia Ghana
Barbados		
Belarus	073	Gibraltar
Belgium	017	Great Britain
Belize	421	Greece
Benin	284	Greenland (De
Bermuda	413	Grenada
Bhutan	675	Guadeloupe
Bolivia	516	Guatemala
Bosnia-Herzegovina	093	Guinea-Bissau
Botswana	391	Guyana
Brasil	508	Haiti
British Oceania	468	Honduras
Brunei	703	Hong Kong
Bulgaria	068	Hungary
Burkina Faso	236	Iceland
Burundi	328	India
Cambodia	696	Indonesia
Cameroon	302	Iran
Canada	404	Iraq
Cap Verde	247	Israel
Central African Republic	306	Italy
 Chad	244	Ivory Coast (C
Chile	512	Jamaica
China	720	Japan
Colombia	480	Jordan
Comoros	375	Kazakhstan
Congo	318	Kenya
Costa Rica	436	Korea
Croatia Croatia	092	Kuwait
Cuba	448 600	Kyrgyzstan Laos
Czach Papublic	600	
Czech Republic	061	Latvia
Denmark	800	Lebanon

Djibouti	338
Dominican Republic	456
Ecuador	500
Egypt	220
El Salvador	428
Equatorial Guinea	310
Eritrea	336
Estonia	053
Ethiopia	334
Faroe Islands	041
Fiji	815
Finland	032
France	001
French Polynesia (Tahiti)	822
Gabon	314
Gambia	252
Georgia	076
Ghana	276
Gibraltar	044
Great Britain	006
Greece	009
Greenland (Denmark)	406
Grenada ,	473
Guadeloupe	458
Guatemala	416
Guinea-Bissau	257
Guyana	488
Haiti	452
Honduras	424
Hong Kong	740
Hungary	064
Iceland	024
India	664
Indonesia	700
Iran	616
Iraq	612
Israel	624
Italy	005
lvory Coast (Côte d'Ivoire)	272
Jamaica	464
Japan	732
Jordan	628
Kazakhstan	079
	346
Kenya	
Korea	728
Kuwait	636
Kyrgyzstan	083
Laos	684
Latvia	054
Lebanon	604

Lesotho	395
Liberia	268
Libya	216
Liechtenstein	037
Lithuania	055
Luxembourg	018
Macau	743
Macedonia	096
Madagascar	370
Malawi	386
Malaysia	701
Maledives	667
Mali	232
Malta	046
Martinique	462
Mauretania	228
Mauritius	373
Mexico	412
Moldova	074
Monaco	001
Mongolia	716
Montserrat	470
Morocco	204
Mozambique	366
Myanmar	676
Namibia	389
Nauru	803
Nepal	672
Netherlands Antilles	478
New Caledonia	809
New Zealand	804
Nicaragua	432
Niger	240
Nigeria	288
Norway	028
Oman	649
Pakistan	662
Panama	442
	801
Papua New Guinea	520
Paraguay	504
Peru	
Poland	060
Portugal	010
Puerto Rico	400
Qatar	644
Republic of Guinea	260
Republic of Ireland	007
Réunion .	372
Romania	066
Russia	075

Rwanda	324
San Marino	047
Sao Tome and Principe	311
Saudi-Arabia	632
Senegal	248
Seychelles	355
Sierra Leone	264
Singapore	706
Slovakia	063
Slovenia	091
 Somalia	342
South Afrika	388
South Sudan	912
Spain	011
Sri Lanka	669
St. Helena	329
St. Lucia	465
St. Pierre and Miquelon	408
St. Vincent	467
and the Grenadines	407
Sudan	224
Surinam	492
Swaziland	393
Sweden	030
Switzerland	039
Syria	608
Taiwan	736
Tajikistan	082
Tanzania	352
 Thailand	680
The Netherlands	003
The Philippines	708
Togo	280
Trinidad and Tobago	472
Tunisia	212
Turkey	052
Turkmenistan	080
Uganda	350
Ukraine	072
United Arab Emirates	647
United States	400
Uruguay	524
Uzbekistan	081
Vatican City	045
Venezuela	484
Vietnam	690
Western Samoa	819
Yemen	
zambia	653
Latrible	378

Example of completion of form Z.03 "Infoscout"

Stand location	Stand tel. no.
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	
Our company still has vacant commercial agencies for the countries	ies/regions listed.
$\textbf{Country/countries} \ (\textbf{Please use the codes from the list on page Z.03} \ / \\$	
1. 0 0 4 2. 4 0 0 3. 4. 4. 4.	5. 6. 7.
8. 9. 10. 11.	12. 13. 14.
Post codes (Germany only)	
1. 5 0 6 7 9 2. 3. 3. 3.	4. 5.
6. 7. 8.	9. 10.
Product numbers according to List of Products (Form 1.30)	
1. \[1 1 3 0 \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	5 0 5.
6. 7. 8.	9 10
11. 12. 13.	14.
Your free variable text (Sample on page Z.03 /4)	
	$oxed{L} oxed{N} oxed{T} oxed{F} oxed{D} overbrack oxed{F} oxed{F} oxed{O} oxed{R} oxed{F} oxed{D} oxed{R} oxed{L} oxed{E} oxed{L} oxed{E} overbrack oxed{F} overbrack oxed{F}$
$ \begin{bmatrix} N_{\parallel}E_{\parallel}W_{\parallel} & P_{\parallel}R_{\parallel}O_{\parallel}D_{\parallel}U_{\parallel}C_{\parallel}T_{\parallel}S_{\parallel} & & & & & & & & & & $	

Conditions of Participation Special Section



Organiser, event, venue and dates, visitor admission

1.1 Title

The spoga+gafa 2019 is being organised by Koelnmesse GmbH, Messeplatz 1, 50679 Köln, Germany.

The event will be held at the Cologne Exhibition Centre from Sunday, 1 September 2019 to Tuesday, 3 September 2019.

1.2 Opening hours

For visitors:

Sunday, 1 September 2019 – from 09:00 a.m. to 06:00 p.m. Monday, 2 September 2019 – from 09:00 a.m. to 06:00 p.m. Tuesday, 3 September 2019 – from 09:00 a.m. to 05:00 p.m. For exhibitors:

Sunday, 1 September 2019 – from 08:00 a.m. to 07:00 p.m. Monday, 2 September 2019 – from 08:00 a.m. to 07:00 p.m. Tuesday, 3 September 2019 – from 08:00 a.m. to 06:00 p.m.

1.3 Build up and dismantling

Build up period hall 1, 2, 3, 4, 5.2, 10.1

Monday, 26 August 2019 09:00 a.m. - 00:00 a.m. Tuesday, 27 August 2019 -Friday, 30 August 2019 00:00 a.m. - 00:00 a.m. Saturday, 31 August 2019 00:00 a.m. - 06:00 p.m.

Build up period hall 5.1, 10.2

Tuesday, 27 August 2019 09:00 a.m. - 00:00 a.m.

Wednesday, 28 August 2019 -

Friday, 30 August 2019 00:00 a.m. - 00:00 a.m. Saturday, 31 August 2019 00:00 a.m. - 06:00 p.m.

Build up period hall 6, 7, 8, 9

Saturday, 31 August 2019

Wednesday, 28 August 2019 09:00 a.m. - 00:00 a.m. Thursday, 29 August 2019 - Friday, 30 August 2019 00:00 a.m. - 00:00 a.m.

Build up period outdoor area hall 6/7 + hall 7/8:Saturday, 31 August 2019 from 04:00 p.m.

Build up in the halls should be completed on 31 August 2019 by 06.00 p.m. at the latest. The aisles must be completely cleared by this time. Early build up is *not* possible.

00:00 a.m. - 06:00 p.m.

Dismantling period:

Dismantling of the exhibition stand and the goods presentation may not begin before the end of the event at 05:00 p.m. on 03 September 2019. Admission for dismantling personnel from: 05:00 p.m. Trucks will be permitted to enter from: 07:00 p.m. Dismantling of all stands and exhibits in the halls must be finished by 06:00 p.m. on Thursday, 5 September 2019.

Dismantling of all stands in the outdoor area hall 6/7 and 7/8 must take place on Tuesday, 3 September 2019 from 05:00 p.m. to 07:00 p.m.

1.4 Visitor admission

spoga+gafa 2019 is a trade fair. Only trade visitors are admitted.

2 Eligibility to participate

2.1 Exhibitors

Only manufacturers that are entered in the Commercial Register or in the Handicrafts Register are permitted to participate at spoga+gafa 2019. Such producers must exhibit products that correspond to the focus of the event (see the List of Products). You may only participate as an exhibitor if the exhibited products are manufactured or developed by your company itself or developed or produced on its behalf and exclusively marketed or, in the case

of services, exclusively provided by your company.

You can exhibit for the companies you represent as a trade representative, sales company, association and importer insofar as the goods exhibited are not offered by any other company at the trade fair and you possess the necessary rights to present the exhibits.

Koelnmesse also requires that proof of the nature of the manufacturer's business or of the activities as the manufacturer's sales company or importer be submitted in appropriate form on demand.

Decisions on company admissions, eligible products and the location of exhibitor stands will be made by Koelnmesse. In the event of a rejection, you will receive a separate letter.

All exhibited products and services must correspond to the focus of the event. See the accompanying List of Products, Form 1.30. The products must be new ex-works. Products and services that do not correspond to the List of Products and used products may not be exhibited or offered.

2.2 Co-exhibitors

Co-exhibitors can take part in spoga+gafa 2019. For the participation a special application (Form 1.20) is necessary and must be approved by the organizer before a co-exhibitor can use the stand area. The application and the approval both have to be made in writing.

A co-exhibitor must meet the following conditions to use a stand area: No more than 2 co-exhibitors can be applied for.

Enabling a co-exhibitor to participate on the stand area without first obtaining the approval of Koelnmesse is a serious violation of the Conditions of Participation. In the event of any violation of this condition, Koelnmesse is entitled to impose a fine of up to 5,000.00 Euro (depending on the severity of the violation) for each such violation and / or to exclude the exhibitor from subsequent events. The stipulations of Item V of the General Section of the Conditions of Participation are not affected.

3 Participation costs and other fees

3.1 Participation costs (per m² floor area): Application until 28 September 2018*:

up to 250 m² 179.00 EUR for each m²

from the 251st m² 171.00 EUR for each additional m² from the 501st m² 166.00 EUR for each additional m²

Application until 26 October 2018*: 192.00 EUR for each m²
Application from 27 October 2018*: 203.00 EUR for each m²

*date of receipt by Koelnmesse

Separate conditions are valid for the area "garden unique" of spoga+gafa.

The participation costs do not include the provision of stand partition walls or other special construction elements.

For two-storey exhibition stands, the actual allotted area in the upper storey following the technical inspection is calculated at 50% of the participation price per m² of floor area.

The participation costs will be calculated according to the dimensions of the stand area allocated. Hall pillars and other fixed construction elements present in the rented stand area do not provide grounds for a reduction in the participation costs.

3.2 AUMA fee

The Association of the German Trade Fair Industry (Ausstellungs- und Messeausschuss der Deutschen Wirtschaft e. V. — AUMA) charges you a fee of 0.60 Euro per m² of exhibition space for representing your interests. Koelnmesse will calculate and collect the fees in the name of, and on the account of, AUMA.

More detailed information is available at www.auma.de.

3.3 Energy costs

Exhibitors will be charged a proportional flat-rate energy fee of 11.00 Euro per $\rm m^2$ of occupied stand area.

3.4 Down payment for services

Koelnmesse shall be entitled to charge a reasonable down payment for the services used for the event in question – e.g. electrical and water connections, stand cleaning, etc. The down payment for services shall be assessed on the basis of the services charged for the previous event. The down payment for exhibitors who have not participated in the previous event shall total Euro 13.50 per m² – plus the costs for the obligatory marketing services (Marketing Package); see Item 7.2, Special Participation Conditions.

Once the event has ended, a separate final invoice for services will be issued; the down payment will be applied towards this amount. The invoice shall fall due for payment immediately following receipt. If the amount of the down payment should exceed the fees actually incurred for services, the amount by which the down payment exceeds actual charges shall be refunded to the exhibitor. The exhibitor shall have no claim to payment of interest on the down payment.

3.5 Co-exhibitor fee

Insofar as the inclusion of other companies is permitted at your stand (see Item V of the General Section of the Conditions of Participation/Item 2.2 of these conditions), a co-exhibitor fee of 370.00 Euro per company will be charged. The price of the Marketing Package is not included in this fee (see Item 7.2). The co-exhibitor fee remains payable should the co-exhibitor not participate in the event.

3.6 Marketing services

Use of the marketing services described in Item 7.1 shall be obligatory and is subject to a charge (see Item 7.2, Special Participation Conditions).

3.7 VAT

All prices given are net prices. The statutory VAT will be charged separately where applicable.

3.7.1 VAT Identification number

As a rule, Koelnmesse provides exhibitors (proprietors) with a uniform service – a so-called event service – in accordance with Art. 3a.4., Par. (2) of the German ordinance on the application of the VAT (UStAE). The place of performance for such services is the recipient's headquarters. Koelnmesse will therefore invoice foreign exhibitors (proprietors) according to the reverse charge accounting mechanism without charging any German YAT. Exhibitors from the European Union need to enter their valid VAT identification number in the application form in order to be considered entrepreneurs. Exhibitors must immediately notify Koelnmesse of any changes to their VAT identification numbers.

3.7.2 Reimbursement of VAT

If, in exceptional cases, services are not provided as uniform offerings in the sense described above and statutory VAT is charged, foreign exhibitors (proprietors) may receive a refund of the invoiced VAT provided they fulfil the legal requirements. Further details are available on the Internet at: www.bzst.bund.de.

3.8 Costs in the event of non-particiation

3.8.1 After receipt of acceptance/stand area confirmation

You cannot normally withdraw from the contract after you have received the admission / stand area confirmation. The regulations contained in Item II of the General Section of the Conditions of Participation apply. In the event of non-participation, companies that have registered for a trade fair must pay compensation. Provided the reserved stand area can be rented to a third party, this compensation amounts to 25% of the participation costs.

3.8.1.1 Stand construction by Koelnmesse - Complete stands

If you have ordered a complete stand - comprising the stand area and the stand construction - from Koelnmesse, you may cancel the stand construction order only if you do so no later than six weeks before the build up period officially begins. The date on which Koelnmesse receives the exhibitor's declaration is the criterion for determining if the deadline has been met. For cancellations received after the deadline, Koelnmesse is entitled to charge a flat-rate fee for the costs incurred. These costs amount to 30% of the agreed fee in the event of a cancellation within 4 - 6 weeks prior to the start of build

up, 50% of the agreed fee in the event of a cancellation within 2 - 4 weeks prior to the start of construction, and 100% of the agreed fee in the event of a cancellation at a later time or during the build up of the stand. The agreed fee has to be paid in full for individually crafted or purchased components and graphics.

3.8.1.2 Stand construction by Koelnmesse – Individual stands and turnkey system stands

In a case where the stand construction has been ordered independently of the application of a stand area, the provisions of Koelnmesse Group's General Terms and Conditions for services and Koelnmesse Group's Special Terms and Conditions for stand construction services apply. You can download Koelnmesse Group's General Terms and Conditions for services from the event's website or from www.koelnmesse-service-portal.com.

3.8.2 You shall be entitled to prove that no damages were incurred or that the costs were significantly less extensive than the amount charged.

4 Stand sizes and construction

4.1 Stand size

The minimum stand size is 12 m².

Please note that hall pillars and other fixed construction elements may be present in the rented stand area. Minor deviations from the requested stand size do not entitle an objection to be made under Item II of the General Section of the Conditions of Participation. Trade fair partition walls for separating the stand area are not automatically provided. If needed as stand construction elements, however, they can be ordered for a fee using Form S.10. This fee does not include stand construction. Koelnmesse will erect partition walls only if this is necessary for safety reasons due to the installation of water pipes or electrical systems.

4.2 Responsibility

The construction, design and operation of the stand must adhere to all regulations that are valid in Germany (including the regulations of the Sonderbauverordnung, the Arbeitsschutzgesetz (industrial safety law), the industrial safety regulations, the DIN and EN standards, the VDE regulations, and the accident prevention regulations of the professional associations in the currently valid versions). All these provisions apply to both the company's own as well as to independent stand designers, decorators, and signwriters and to all persons, in as far as they perform activities as commissioned by the exhibitor or on the exhibitor's behalf in connection with the build up, dismantling, design and operation of the stand. The exhibitor is responsible for ensuring that all regulations are complied with. The exhibitor must supervise build up personnel and other persons working on their behalf to ensure that they adhere to the regulations. The stipulations of the General Section of the Conditions of Participation and the Technical Guidelines are not affected.

4.3 Maximum stand height

The maximum permissible stand height is set at 3 m, insofar as this is permitted by the hall ceiling and any fixed structures that may be present. As long as the technical guidelines are observed when designing and erecting stands, there is no need to submit for approval drawings for onestorey stands that do not exceed the permitted height. All other stands and designs must be approved, particularly if the stand features special structures or meeting areas, or static calculations are required. Plans must be submitted in duplicate for approval by Koelnmesse in good time before the work is carried out, and at least 6 weeks before the event commences. These documents, which can be scrutinized, consist of ground plans, views and design cross sections with all measurements.

4.4 Notice of approval

Stand build up may not commence until the exhibitor has received a copy bearing Koelnmesse's notice of approval. This notice of approval does not release the exhibitor from the observance of the relevant provisions. It only states that Koelnmesse has no objections in the context of stand design/arrangement. If requested to do so by Koelnmesse, the exhibitor is obliged to submit any additionally required information relating to the stand immediately.

There is no obligation on the part of Koelnmesse to ensure the observance of other provisions.

Nevertheless, if an infringement of the relevant provisions is found to have been committed, Koelnmesse can, for this reason, also refuse to issue the notice of approval. You have been informed of the fact that in exceptional cases – at your request and on your account – the stand construction documents must be submitted to the responsible authorities for scrutiny. Irrespective of official approvals of the stand, any objections made by Koelnmesse concerning the stand must be responded to immediately. In case of imminent danger, Koelnmesse is entitled to determine at its absolute discretion the measures necessary and have them implemented at the exhibitor's expense.

4.5 Form of stand

The following terms are used for the stand forms:

Terrace stand: one side open
Corner stand: two sides open
Two corner stand: three sides open
Island stand: four sides open.

Deviations from the requested stand shape do not entitle an objection to be made under Item II of the General Section of the Conditions of Participation.

4.6 Construction and design of the stands

The stand must be constructed to comply with the form of the stand confirmed. The arrangement of the stand is left to the exhibitor but should be appropriate for the event in question. The exhibitor has to obtain information on the load capacity of the hall floor and the hall headroom. Only the on-site measurements apply to stand space. Banners and company signs are not permitted to encroach into the aisles. Koelnmesse also offers a completely outfitted turnkey stand system. Orders can be placed at www.koelnmesse-service-portal.de (KSP).

5 Exhibitor and work passes

5.1 Receipt of the passes

Each exhibitor receives free of charge and valid for the period from the first day on which build up work begins to the final day of dismantling:

- 3 passes for a stand up to 20 m²
- 1 pass for each further unit or part unit of 10 \mbox{m}^2 up to a stand area of 100 \mbox{m}^2
- 1 pass for each further unit or part of 20 m² above this area up to a total number of max. 150 exhibitor passes

The passes are sent together with the invoice for the participation costs. If more exhibitor passes are needed for stand personnel, they can be requested from the Koelnmesse Exhibitor Service for a fee (Order Form Z.01).

5.2 Work passes

You will also recieve free passes that allow people commissioned by you or who work on your behalf to access to the fair grounds in order to build up and dismantle your stand:

- 4 passes for a stand up to 20 m²
- 1 pass for each further unit or part unit of 10 m² up to a stand area of 100 m²
- 1 pass for each further unit or part of 20 m² above this area up to a total number of max. 150 work passes.

These passes are only valid up to the start and after the end of the event. They do not entitle the holders to enter the grounds during the event. These passes will also be sent together with the invoice for your participation costs. If more passes are needed, they can be requested from the Koelnmesse Exhibitor Service Center.

5.3 Exchange and return of passes

All passes are for specific individuals and are non-transferable. If stand personnel change during the event, you can exchange a used exhibitor pass (i.e. one bearing a name) one time and free of charge for a new pass. The passes are issued by the Exhibitor Services Centre. Exhibitor and work passes that were paid for but not used can be returned to Koelnmesse until the last day of the trade fair for a refund of the fee. Transferring a pass to a third party – whether sold or given free of charge – is not permitted and represents a severe violation of the Conditions of Participation, in accordance with Item

VI of the General Section of the Conditions of Participation.

6 Rules on selling

In view of the specialist nature of the event, direct sales of exhibits or samples from the booths are not permitted. Furthermore, exhibits may not carry a price tag.

This regulation does not apply to printed matter such as trade publications and specialist journals.

Koelnmesse has the right to carry out checks and, in the event of violations of these conditions, to take suitable measures. Koelnmesse also has the right to immediately close the stands of any exhibitors who commit such violations. Claims on the part of the exhibitor for damages or refunds are excluded in the event of such measures.

7 Marketing Services (Marketing Package)

7.1 Scope of obligatory marketing services

Koelnmesse issues official trade fair media to accompany the events it hosts.

The components of these media for main exhibitor, group organiser and group participant are as follows:

- · Entry in the alphabetical list of exhibitors in all available fair media
- Ten product group entries in the fair catalogue
- Unlimited number of product groups in the app and the online exhibitor search
- App for recording visitors at fair stand and use of the lead tracking service with Koelnmesse registration data – number of usage licences based on the size of the stand space
- Inclusion and activation for Matchmaking365
- Activation for the Schedule Organiser Online
- Provision of unlimited number of admission ticket vouchers requiring registration

The components of these media for co-exhibitor and other represented companies are as follows:

- · Entry in the alphabetical list of exhibitors in all available fair media
- $\bullet\,$ Ten product group entries in the fair catalogue
- Unlimited number of product groups in the app and the online exhibitor search

7.2 Costs for the obligatory marketing services (Marketing Package)Use of the marketing services listed under Item 7.1 is mandatory for all

Use of the marketing services listed under Item 7.1 is mandatory for all represented companies, co-exhibitors and other represented companies and costs:

Euro 1,199.00 per main exhibitor, group organiser and group participant, Euro 250.00 per co-exhibitor and other represented companies.

Our official contractual partners will provide you with all order information and documents for the marketing services offered. Please note that your company's participation requires Koelnmesse's approval. Therefore, this approval is also a prerequisite for any offers or order confirmations.

If an exhibitor still has not submitted an order to the official contractual partners by the editorial and advertising deadline, the exhibitor's particulars shall be added to the official fair media, subject to charge, on the basis of the information provided on the respective Registration Form 1.10, 1.20, 1.21 or 1.12, 1.13. Where possible, registrations and orders received later will also be included in the official fair media. If Koelnmesse receives orders and registrations later than the editorial and advertising deadline, Koelnmesse shall accept no guarantee for provision of any marketing services. In such cases, there shall be no claims recognised, regardless of their nature, but particularly claims for reductions in cost for inclusion in the official media, or claims for damages.

7.3 Special data protection provisions for lead tracking

Trade fair visitors can voluntarily register. Other terms may apply, particularly when visitors can only purchase certain types of tickets by registering. Koelnmesse GmbH forwards the personal data from registered visitors to third parties only if the visitors first agree to have their data used in this way.

Neither the exhibitor, nor Koelnmesse GmbH nor any other third party can require visitors to take part in lead tracking by scanning their admission tickets and so to pass on their personal data. The exhibitor is obliged to delete the personal data that it has received as a result of lead tracking in individual cases if it is requested to do so by Koelnmesse GmbH or the visitor in question. Koelnmesse GmbH is not liable for the accuracy and completeness of the visitor registration data.

The exhibitor may only forward the personal data received as a result of lead tracking to third parties if and to the extent that the exhibitor has received express consent from the respective visitor. The exhibitor undertakes to use the personal data received as a result of lead tracking only in accordance with the legal regulations, especially those relating to data protection, and only for the exhibitor's own purposes. In this respect, the exhibitor shall exempt Koelnmesse GmbH from all claims by third parties.

7.4 Responsibility/release of Koelnmesse from liability

Official fair media are published by Koelnmesse GmbH, Messeplatz 1, 50679 Cologne, Germany, which in turn shall be entitled to commission another company with concrete execution and with advertisements.

The advertiser shall be responsible for the content of advertisements and entries, and for any damages resulting therefrom. Koelnmesse does not accept responsibility for printing errors, incorrect placement, errors and omissions or faulty printing.

Koelnmesse GmbH is not liable for damage to property and persons caused by the use of the AddLeads app for the lead tracking service unless it can be proved that Koelnmesse GmbH acted deliberately or with gross negligence. Liability is limited to foreseeable damages. Participants use the AddLeads app for the lead tracking service at their own risk. Although Koelnmesse strives to provide correct information, it does not guarantee the currentness, accuracy and completeness of the supplied information nor is it liable for such. Koelnmesse does not bear any responsibility for the service's technological availability. Warranty or damage claims of all kinds are excluded if the technology breaks down or malfunctions in some other way. Maintenance, security and capacity-related issues as well as events over which Koelnmesse has no control (e.g. disturbances of the public communication networks, power outages, etc.) can lead to brief disruptions or a temporary suspension of the services. Koelnmesse does not guarantee that the web pages will be accessible at all times and that participants can call them up flawlessly and without encountering incorrect content or technical difficulties. Koelnmesse is not liable for incorrect information that is produced or disseminated by participants and/or third parties (including cooperation partners) and that is related to the ordering of admission tickets and catalogues for trade fairs and exhibitions of the Koelnmesse Group on the Internet. Koelnmesse is especially not liable for e-mails or data entries that the system fails to accept and/or receive because they do not conform to the stipulations of these Conditions of Participation or to the website's technical requirements.

Koelnmesse is not liable for the offers made by third parties, especially not if they related to the use of the lead tracking service. Koelnmesse does not guarantee that all links and references to external content that are found during the use of the lead tracking service are correct or complete.

8 Commercial property rights

8.1 Koelnmesse does not want any exhibitors who in the process of producing, disseminating, selling, owning or advertising their products violate laws regarding the protection of intellectual property or commercial property rights in the broadest sense.

If a final court decision has determined res judicata that an exhibitor in connection with one of Koelnmesse's events has violated laws of the kind mentioned in paragraph 1, Koelnmesse is entitled to bar that exhibitor from the next event of this kind after the res judicata court decision if there is sufficient suspicion that the exhibitor will again and repeatedly violate laws

for the protection of intellectual property or commercial property rights.

8.2 You will find more detailed information in the No Copy! brochure. (www.spogagafa.com/spogagafa/For-Exhibitors/information/protection-against-product-piracy.php)

9 Non-permissible advertising/violations of the Conditions of Participation

In order to ensure that the overall character of the event is safeguarded and the exhibitors and visitors are protected from irritating or illegal activities, in particular the following advertising measures are forbidden:

- Exceeding the binding specified booth height
- Advertising activities outside the rented stand area without the prior written permission of Koelnmesse
- Advertising of an ideological or political nature
 The exhibitor bears responsibility for the legality of competitions, raffles etc.
 In the event of severe violations of the Conditions of Participation,
 Koelnmesse may immediately close your stand and clear it without resorting to legal assistance. Claims of all kinds especially claims for damages are excluded in this case.

10 "Infoscout" – Information service for visitors

"Infoscout" - Information service for visitors

Your contact information as provided on Form 1.10, as well as your registered product groups, will be made available at the information stands in the halls for interested visitors during the event. Furthermore, with Koelnmesse's electronic information system Infoscout you can publish vacancies for trade representatives. You can use Form Z.03 to specify this offer according to products, countries or regions. Exhibitors and visitors can use Infoscout free of charge.

11 Requirement for a written document

All explanations must be specified in writing.

12 Severability clause

Should individual or several provisions of these conditions be or become invalid in whole or in part, the validity of the remaining provisions and of the contract shall not be affected. The parties will conduct negotiations in good faith to replace the invalid provisions with valid provisions that come as close as possible to fulfilling the business purpose of the invalid provisions. Should the invalidity of a provision have arisen from a specific figure given therein with regard to performance or time (deadline or date), the nearest legally permissible figure shall replace the invalid one in the provision.

13 General Section of the Conditions of Participation, Technical Guidelines

The stipulations of the General Section of the Conditions of Participation and the Technical Guidelines are not affected.



General Section of the Conditions of Participation

I Application

- 1. To indicate your intention to take part in the event, you must return to us a completely filled in form with your legally binding signature (Registration).
- 2. By signing and returning the form, you acknowledge that the General and the Special Sections of the Conditions of Participation and the Technical Guidelines are binding for your company as part of the contract. You can download the Technical Guidelines from the event's website or from www.koelnmesse-service-portal.com. You also always have the option of requesting the Technical Guidelines in printed form or on CD-ROM. Within the framework of the fulfilment of contractual duties, the event organizer will process and use the information provided in this form via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.
- 3. The registration shall be regarded as legally binding on your part, irrespective of admission; no conditions or reservations may be appended to the aforesaid registration. Requests for stands at specific locations, in particular, do not represent conditions for participation.

II Acceptance/Transfer of stand space

- 1. The organizer shall accept your application in accordance with the conditions which apply to all participants (acceptance/stand area confirmation). There is no legal claim to acceptance. If the number of registration forms complying with the requirement profile and received by the organizer prior to the expiration of the registration period exceeds the number of available exhibition spaces, the organizer shall have the right to make a discretionary decision regarding the admission of registrants to the exhibition. Your company may be disqualified from admission to the exhibition if you failed to fulfil your financial obligations to the organizer at any time, or if you failed to fulfil such financial obligations within the prescribed period of time.
- 2. The contract comes into effect at the latest upon receipt of the admission (by post, fax or other electronic means of transmission), which is valid without a signature. Should the content of the confirmation of acceptance differ substantially from that of your application, then the contract shall be concluded under the terms of acceptance if you do not lodge a written objection within 2 weeks of receipt of confirmation of acceptance. The same shall apply, if it is necessary to postpone the event or to transfer the event to another location, and the change is deemed to be reasonable with respect to yourself; in this case, the corresponding notification of change from the organizer shall supersede the admission. The acceptance only applies to the respective event, the company applying and referred to in the acceptance letter, and its registered products and services. Products and services which do not conform to the list of products may not be exhibited or offered at the trade fair.
- 3. The organizer allocates stand space on the basis of which exhibition theme at the event your registered products belong to.

There is no right to claim the allocation of stand space in a certain form, in a certain size, in a certain hall or in a certain hall area. Deviations from the requested form or placement of the stand do not provide grounds for an objection to be made under Item II, Paragraph 2 of the General Section of the Conditions of Participation.

4. In special cases for important reasons, the organizer is entitled to subsequently allocate you stand space other than stated in the confirmation of acceptance, to change the size and dimensions of your stand space, to relocate or close entrances or exits and to undertake structural changes in the exhibition halls without claims arising on your part. In the event of a reduction in stand space size, you will be credited with the difference arising from the correspondingly lower participation fee.

You will be notified without undue delay if the stand space becomes unavailable due to reasons which are beyond the organizer's control. In this case, you will be entitled to a reimbursement of the participation fee. Any further claims for damages, which will exceed the aforementioned reimbursement, shall be excluded in these cases.

- 5. Any complaints on your part must be submitted in writing immediately or at the latest while the event is in progress; complaints submitted at a later date cannot be considered.
- 6. The organizer is entitled to revoke the acceptance if it was granted on the basis of incorrect statements or if the company fails to meet the conditions of participation after the acceptance was granted. The organizer shall have the right to rescind the contract, if there is a substantial reason or good cause. Such substantial reason exists, in particular, if an application for opening insolvency proceedings against your assets has been made, such an application has been dismissed due to lack of funds, or insolvency proceedings have commenced. You must inform the organizer of this immediately.
- 7. Prior to receipt of acceptance/stand area confirmation, revocation of registration shall only be possible if permitted by the Special Section of the Conditions of Participation. In this event, a fee specified in the Special Section of the Conditions of Participation shall be paid.
- 8. Following receipt of acceptance/stand area confirmation, in general, revocation is no longer possible. The organizer can agree to the request for release from the contract in exceptional cases if the stand space no longer required can be assigned to another exhibitor against payment. In this instance, the organizer is entitled to demand general reimbursement of the costs incurred corresponding to 25 % of the participation fee without providing proof, unless otherwise specified in the Special Section of the Conditions of Participation. If the stand area cannot be assigned to a third party against payment, the contract remains in force and the participation fee must be paid in full.

If the Special Section of the Conditions of Participation stipulate that you must purchase a Visitor Promotion Package, the specified price has to be paid in the event that you withdraw from the contract and admission ticket vouchers have been provided. Liability for catalogue costs, stand construction costs and other costs, which in particular, have been incurred as a result of a claim by a third party or of services rendered, is not affected.

You shall have the right to provide proof that a damage or loss has not been incurred or that the extent of the damage or loss incurred is considerably less.

Occupation of a space which becomes available in the form of an exchange of stand areas by a participant who has already been approved and allotted a space for the event does not represent an alternate assignment of the stand area against payment.

The co-exhibitor fee must be paid in full in the event a company that has been accepted as a co-exhibitor does not participate.

- 9. The following cases will fall solely within your scope of risk as exhibitor: a) if the products which you have stipulated for the presentation cannot be introduced at the venue of the event due to the legal requirements prevailing there or due to other reasons, or
- b) if such products do not arrive in due time, do not arrive undamaged or do not arrive at the venue of the event at all e.g. as a result of any loss, delay in transport or customs, etc. or
- c) if your journey, the journey of your employees or your stand or installation personnel should be delayed or should become impossible e.g. because a visa is not granted.

You will remain under obligation to pay all the charges agreed upon.

10. Event-related regulations are detailed in the Special Section of the Conditions of Participation.

III Construction, arrangement and operation of stands

- 1. As an exhibitor, you are responsible for ensuring that your trade fair participation, and especially the construction and design of your stand, comply with all the statutory provisions of the Federal Republic of Germany as well as the regulations of this General Section and the Special Section of the Conditions of Participation and the Technical Guidelines. This also applies to the persons working on behalf of the exhibitor, who must be supervised to ensure that they adhere to the regulations.
- 2. Additional regulations, especially those of an event-related nature, can be found in the Special Section of the Conditions of Participation and in the Technical Guidelines.
- 3. Any additional technical services that may be required, particularly the installation of electricity, water and safety devices, the recruitment of local auxiliary personnel, etc., can be ordered via the Koelnmesse-Service-Portal (KSP) by means of special order forms against a separate charge. Orders placed by third parties (in particular by stand construction companies) in connection with the construction and design of stand areas are considered to have been commissioned by the exhibitor and at the exhibitor's expense.
- 4. For the duration of the event the stands must be staffed by personnel and display the products specified in the application and confirmation of acceptance. Vacating the stand prior to the end of the event represents a serious breach of these Conditions of Participation and shall entitle the organizer to assert damage claims and exclude your company from future participation in Koelnmesse Group events.
- 5. Products and services may only be presented in the stand area listed in the acceptance/stand confirmation. You may not distribute products, flyers and other advertising materials in other areas of the exhibition centre without first receiving the organizer's written permission.
- 6. The legal stipulations of the Federal Republic of Germany must be complied with during the presentation and sale of products and services. Products that are not intended or approved for sale worldwide must bear a corresponding note or country-specific label.
- 7. The organizer is entitled to demand that you remove products from your stand that do not correspond to the List of Goods, the presentation of which does not conform with the legal stipulations of the Federal Republic of Germany, or, which through their odour, noises, other emissions or appearance, could constitute a considerable disruption to the operation of the event or put the safety of exhibitors and visitors at risk.

IV Participation fee and other costs/Terms of payment/Scope of the standardised event services

1. The participation fee for the standardised event services covers the rental of the stand area for the entire duration of the event and the construction and dismantling periods stipulated in the Special Section of the Conditions of Participation, a specific number of exhibitor and work passes, the use of technical and service facilities at the exhibition centre, general hall security, cleaning of the generally accessible hall areas, general hall lighting, and advice on organization, advertising and public relations work for your participation. In addition, the participation fee includes services provided by the organizer as part of the general visitor marketing activities. At the organizer's discretion, these activities especially include a selection of the following services: placing

of advertisements, provision of advertising materials for the exhibitors' own communications measures, direct marketing measures (e.g. publication and dispatch of newsletters and other information to potential visitors by mail, fax, or other means of electronic transmission), provision of an online ticket shop, and event-related Internet domains. The standardised event services also include the provision and supply of energy covered by the flat-rate energy fee; in this respect, please note the corresponding regulations of the Special Section of the Conditions of Participation.

The event services also encompass the inclusion in the list of exhibitors. This is obligatory for each exhibitor, co-exhibitor, group participant and additionally represented company. Please note the corresponding regulations of the Special Section of the Conditions of Participation. The organizer has the right to request additional payment for certain listed services.

- 2. The participation fee does not include the provision of stand partition walls or other special construction elements.
- 3. The amount of the participation fee and other costs will be calculated on the basis of the dimensions of the allocated stand space and according to the rates specified in the Special Section of the Conditions of Participation. The size of the allocated floor area is calculated without taking projections, pillars, installation connections and other fixed objects into account.
- 4. For two-storey exhibition stands, the participation fee for the upper storey is calculated in accordance with the regulations of the Special Section of the Conditions of Participation after the upper storey has been approved following a technical inspection.
- 5. After your admission, you will receive an invoice for the participation fee and the other costs; the invoiced amount is due immediately upon receipt of the invoice. This also applies to all amounts that must be paid within the framework of the contractual relationship, and, in particular, to invoices, as stipulated by Item II, Paragraph 7 and Paragraph 8 of these Conditions of Participation.
- 6. All prices are net fixed rates plus any accruing value-added tax as well as any comparable taxes which may be imposed at the venue of the event. Please note the regulations for VAT refunds listed in the Special Section of the Conditions of Participation.
- 7. In the event of an increase in the organizer's own operating costs, the organizer shall have the right to increase the various prices by the amount that will cover the increase. The increase in its own operating costs may result from rising costs for manufacturing, procurement and labour or from increases in energy costs, fees, taxes and other public duties at the event location. The greatest amount that each individual price can rise is limited to 5% if more than 9 months have passed between the time the contract is concluded and the date the event is held, 7.5% if more than 18 months have passed and 10% if more than 24 months have passed.
- 8. The settlement of all liabilities within the prescribed period shall be a prerequisite for the occupation of the stand space.
- 9. Failure to execute payment on time will result in interest being charged of 9% above the base rate according to Art. 288 of the German Civil Code. If the damage incurred by the organizer is greater, he shall be entitled to lodge a claim for these damages. The compensation shall become invalid or be reduced, if you can provide evidence that the organizer has incurred little or no damage as a result of the payment default.

Should settlement of the invoice not be effected by the deadline or in full, the organizer is, in addition, entitled to dissolve the contract with you and to otherwise dispose of the stand area reserved for your company.

- 10. Resulting from the organizer's claim in regard to the assignment of the stand space, your exhibits are subject to a contractual lien in the organizer's favour.
- 11. Any services that have been provided by the organizer will be invoiced in euros. You are obliged to pay the amount shown on the invoice in the currency shown on the invoice ("billing currency"). If the organizer should be prepared, as a courtesy, to accept settlement of the invoice in a currency other then the billing currency in individual cases, without being under any obligation to do so, such payment must be based with regard to the conversion on the official buying rate of the billing currency on the date the payment is received. Any exchange rate losses in relation to the billing currency after the invoice becomes due for payment are, therefore, at your expense.
- 12. Any complaints relating to the invoice are to be submitted in writing, immediately, at the latest 2 weeks after receipt; complaints made at a later date cannot be considered.
- 13. Any projecting parts, pillars, installation connections and permanent internal fittings in the assigned stand space do not entitle you to any reduction in the participation fee or other costs.
- 14. The organizer shall also be entitled to the payment of the full amounts, if you fail to fulfil any of your obligations arising from the contractual relationship. This does not affect claims to damages. In the event of the contract not being fulfilled at all by the organizer, or being fulfilled only in part, you have claims to a proportional reimbursement of any payments you have already made. Claims above and beyond this are ruled out in accordance with the regulations in Items VII and VIII of these Conditions of Participation. The regulations in Item XI of these Conditions of Participation shall remain unaffected.
- 15. In the event of counter claims being made against those claims arising from the contract, you can only set off or assert your right of retention in as far as your claims have been found to be uncontested or legally valid.
- 16. In the event that an invoice is sent to a third party at the request of the exhibitor, this does not constitute any waiver of the right to claim the account receivable from the exhibitor. The latter remains obliged to pay until such time as the account receivable has been settled in full.

V Co-exhibitors, additionally represented companies, group participations

- 1. In principle, stand spaces shall be hired out only as a whole unit and only to one contracting party. As an exhibitor, you are not permitted to relocate, exchange, share, or in any other way make the stand space allocated to you completely or partially accessible to third parties, without the prior consent of the organizer.
- 2. A stand area may only be used by several companies at once if the stipulations of the Special Section of the Conditions of Participation allow the participation of co-exhibitors and/or additionally represented companies.
- 3. Use of the stand area by another company with its own products and own staff (co-exhibitor) requires a special application for permission and approval by the organizer. This also applies to companies who have their own products at the stand but none of their own staff (additionally represented companies). Companies which are members of a group as well as subsidiaries are considered to be co-exhibitors.

The organizer reserves the right to demand a special participation fee and other costs for approving co-exhibitors for participation. Such charges and costs will be invoiced to you as the exhibitor. The organizer has the right to limit the number of approved co-exhibitors per exhibitor. If co-exhibitors and additional content of the co-exhibitors and co-exhi

nally represented companies are to be accepted, the preconditions laid out in Item II of these Conditions of Participation apply; these companies are subject to the General and Special Sections of the Conditions of Participation and the Technical Guidelines.

Should you accommodate a co-exhibitor or a company which is additionally represented, without the express permission of the organizer, this shall be grounds for dissolving the contract with you without notice and to have the stand space vacated at your risk and expense. No claims of any kind can be made against the organizer in this case, especially no claims for damages.

Even after confirmation of acceptance has been received, the contract exists exclusively between the organizer and the exhibitor, who is liable for the negligence on the part of his co-exhibitors/additionally represented companies as well as for his own negligence.

- 4. If several companies wish to participate at the event together on one stand a group participation then the existing General and Special Sections of the Conditions of Participation and the Technical Guidelines are binding for each individual company. The registration is accomplished by the group organizer, who is responsible for the group participants' adherence to the Conditions of Participation. Subsequent to acceptance and stand area confirmation, a contractual relationship exists exclusively between the group organizer and the event organizer. Exceptions exist in the case of group participants' individual orders for services in their own name and at their own expense; such individual orders are permitted only on site during the period from the first stand construction day to the last official day of the event.
- 5. If a stand area is jointly assigned to two or more companies, they are jointly and severally liable to the organizer.

VI Domiciliary rights

- 1. The organizer exercises domiciliary rights throughout the exhibition grounds.
- 2. He is entitled to have exhibits removed from a stand if their display contravenes statute law, offends good morals or is not in keeping with the event programme. Promotion of political and ideological ends is prohibited. In the event of serious offences against the Conditions of Participation, the Technical Guidelines or legal regulations, the organizer is entitled to close your stand or have it vacated.
- 3. The house regulations for the Cologne exhibition centre apply in their currently valid version.

VII Warranty

The warranty period for deliveries of new articles is 1 year. For used articles, all liability based on warranty is excluded. No warranty claims are available if the damage is due to normal wear and tear, force majeure, faulty or negligent handling, excessive loads or failure to comply with statutory provisions or operating instructions.

4

VIII Liability/Insurance

- The organizer's liability, independent of fault, for damages because of initial defects in the assigned object of the contract is excluded.
- 2. In the event of claims for damages (i) for loss of life, bodily injury or impaired health as well as (II) for violations of Germany's Product Liability Act caused intentionally or by gross negligence the organizer shall be liable in accordance with the statutory obligations.

Furthermore, the organizer shall be liable for every culpable infringement of an essential contractual obligation. Essential contractual obligations shall pertain only to those contractual obligations which must be complied with during the execution of the contract. This applies to all claims which could arise in connection with this contract.

The organizer is not otherwise liable for simple negligence. Other contractual and/or legal damage claims of any type, including damage claims for consequential damages, shall be excluded, unless the damage was caused by the intentional or grossly negligent action of the organizer.

If the organizer is liable for damages, this liability is limited to damages that the organizer should have foreseen at the time of the contract's conclusion as the possible consequence of a breach of contract or that should have been foreseen had the usual care been exercised. Moreover, indirect and consequential damages are only eligible for compensation if such damage can typically be expected to occur.

The foregoing limitations of liability shall apply, to the full extent, to the executive organs, employees, legal representatives, persons employed in performing an obligation and vicarious agents, whose services are used by the organizer for the performance of the contract. (This also applies to personal liability in each case.)

If the organizer is compelled to temporarily vacate or permanently close the exhibition area or parts thereof, to postpone the event, shorten or extend it due to force majeure, or for other reasons beyond its control, then the exhibitor is not entitled to any rights, in particular, to claims for damages against the organizer.

The responsibility of the event organizer is limited to fault in all cases without prejudice to any limitations of liability under these Conditions of Participation.

Within the scope of liability, the statutory burden of evidence regulations shall continue to apply; they will not be affected by this clause.

3. The organizer does not assume any obligation to exercise proper care of exhibits, stand fittings and objects which are the property of the stand personnel.

The organizer transfers the general surveillance of the trade fair halls and the outdoor areas, the supervision of the exterior grounds, and the security checks at the entrances to security agencies and their uniformed guards and non-uniformed personnel.

Every visitor and exhibitor in the exhibition hall must have a valid admission ticket or exhibitor pass and show it to the aforementioned security staff upon request. This general surveillance does not include the guarding and securing of individual stands or stand components.

4. In the event of contracts that provide for the procurement of certain items, then, unless otherwise expressly agreed in individual cases, the organizer does not assume the risk of procurement.

5. The organizer does not conclude insurance policies for specific stands. The organizer has concluded a framework agreement for exhibition insurance against the usual insurable dangers such as fires, burglary, theft, damage, water damage, etc., including the risks associated with the delivery and removal of the exhibits.

The exhibitor can cover his participation risks at its own expense in accordance with this framework agreement (order form accessible through the online service tool). All cases of theft and damage must be immediately reported to the police, the organizer and the insurance company at Messewache Ost (Security Office East at Entrance East) and thereafter registered in writing.

Exhibitors are strongly recommended to insure exhibits and take out sufficient exhibition insurance for the duration of the trade fair and the construction and dismantling periods. Stand security personnel may only be provided by the security agencies that have been commissioned for this purpose by the organizer.

6. As an exhibitor, you will be liable to the organizer and to third parties for any damage inflicted on the organizer or on third parties, provided that such damage is attributable to your culpable action or the culpable action of your personnel, your employees or any third party which you have appointed or any other third parties, whose services you are using for the purpose of fulfilling your obligations. In this regard, you must exempt the event organizer from all claims by third parties. It is necessary to observe strict compliance with the Technical Guidelines which will be handed over to you by the organizer, as well as with the information from the organizer's circular letters pertaining to questions on the preparation and implementation of the event.

7. The exhibitor shall irrevocably indemnify the organizer from all claims by third parties insofar as these are based on the exhibitor's presentation, the design of the exhibitor's stand, the products presented at the exhibitor's stand, or the intellectual content of these products violating the rights of third parties (in particular, but without being limited to, copyrights, the rights to names and images, trademark rights, competition rights and publicity rights) or other statutory provisions. This indemnity obligation encompasses all of the associated costs and expenses (in particular, but without being limited to, warning and legal costs as well as court fees).

IX Assertion of claims/period of limitation

- 1. The exhibitor's claims against the organizer of whatever type must be submitted to the organizer in writing immediately or, at the very least, during the course of the event. The date on which the organizer receives the claim will be the sole criterion for determining if it has been received by the deadline. Claims which are received at a later date cannot be considered.
- 2. Their claims against the organizer arising from the contractual relationship as well as all other claims relating thereto, shall become statute-barred after 6 months. The limitation period shall commence at the end of the month, in which the closing date of the event falls. This does not apply to damage claims resulting from (i) loss of life, bodily injury or impaired health, (ii) Germany's Product Liability Act, (iii) essential contractual obligations and (iv) damages caused by the organizer's intentional or grossly negligent actions. The statutory periods of limitation apply in such cases.

This does not apply to damage claims resulting from (i) loss of life, bodily injury or impaired health, (ii) Germany's Product Liability Act, (iii) essential contractual obligations and (iv) damages caused by the organizer's intentional or grossly negligent actions. The statutory periods of limitation apply in such cases.

X Place of fulfilment/place of jurisdiction/applicable law

- 1. The place of fulfilment shall be the principal place of business of the organizer. The place of jurisdiction, also in a process involving documents, bills of exchange and cheques is, in so far as you are a businessman, legal entity of public law or a separate asset under public law, Cologne. The organizer shall also be entitled, at his option, to lodge his claims at the court of the place where you have your place of business or your branch.
- 2. All legal relationships between you and the organizer are subject to Federal German Law as well as to the German text.

XI Reservations / force majeure, cancellation of the event

1. As an exhibitor, you will be solely responsible for compliance with all the laws, guidelines, and other regulations which are in force in the host country, even if the content of the organizer's Conditions of Participation deviate from such regulations. You must obtain information promptly and comprehensively of the relevant regulations prevailing at the venue of the event, and obtain the required knowledge.

The organizer will not be liable for damages and other losses which could be incurred on your part as an exhibitor.

- 2. The organizer shall have the right to reschedule, shorten, extend or cancel the event, as well as to terminate the event temporarily or definitely, in part or in whole, if such an action is required due to reasons for which he is not responsible or unforeseen events such as force majeure,, e.g. natural disasters, wars, strikes, terrorist attacks or the breakdown or obstruction of traffic, supply and/or communication links. The organizer shall immediately notify the exhibitor of such circumstances, provided he is not also prevented from doing so by force majeure. In such cases, the exhibitor has no claim to have the resulting damages recompensed.
- 3. In case the event is cancelled as a result of one of the cases mentioned in Clause 21, you, as an exhibitor, are obligated to cover an appropriate share of the costs incurred to prepare the event if the organizer requests you to do so. This share shall amount to no more than 50% of the agreed-upon user fee. The specific amount that each exhibitor has to bear is determined on the basis of the sum of all the costs that the organizer has already incurred, divided by the number of exhibitors and taking into account the size of the exhibition space that each exhibitor has booked.
- 4. If cases of force majeure prevent the organizer or its service partners from fulfilling some or all of their obligations, the organizer is released from its obligations until the force majeure ceases. The organizer shall immediately notify the exhibitor of such actions, provided the organizer is not prevented from doing so by force majeure as well. Strikes, lockouts, regulatory intervention and the impossibility of providing auxiliary materials such as electricity are considered to be the equivalent of force majeure, unless they are of short duration or caused by the organizer.
- 5. You shall have the right to rescind the contract, if you lose your interest in participating in the event because of one of the cases mentioned in Clause 2, and if you waive the reservation for the stand space allotted to you. Upon obtaining knowledge of the change, the rescission of the contract must be declared in a written statement and without undue delay. In case of the cancellation of an event, the organizer shall not be liable for damages and/or other losses which may be incurred on your part.

XII Final provisions

- 1. By signing the application form you recognize the organizer's Conditions of Participation (the General and Special Sections, the Technical Guidelines and all other regulations relating to the contractual relationship) as binding. The contractual relationship is subject solely to these stipulations. Divergent or supplementary terms from the exhibitor do not become part of the contract even if the organizer does not specifically object to them. This applies especially to diverging conditions of payment.
- 2. Should these provisions be partially legally invalid or contain gaps, this shall not effect the validity of the remaining provisions or the contract. In this event, the parties shall undertake to replace the invalid provision with such a provision or to fill the gap with such a provision, which comes closest to enabling the commercial purpose pursued by the parties to be fulfilled.
- 3. All alterations to the contract must be made in writing. The same shall also apply to any amendment or cancellation of the written-form clause itself.

Koelnmesse Tochtergesellschaften, Repräsentanzen und Auslandsvertretungen Koelnmesse subsidiaries, representatives and foreign representations

Afrika · Africa
(for Botswana, Kenya, Malawi, Mauritius, Namibia, Tanzania, Zambia, Zimbabwe): Jorrit H. F. Plambeck – International Trade Fair Marketing, 31 Josiah Chinamano Ave, P.O. Box 3794, Harare-Zimbabwe, Tel. +263 4 251490-93, Fax +263 4 251489, E-Mail: info@fairpros.com Agypten · Fgypt
German-Arab Chamber of Commerce, 21, Soliman Abaza St., Mohandessin - Giza, P.O. Box 385, 11511 - Ataba - Cairo, Tel. +202 333368183, Fax +202 333368026, E-Mail: fairs@ahk-mena.com Albanien · Albania
Delegation der Deutschen Wirtschaft in Mazedonien, Blvd. VMRO 1, MK-1000 Skopje, Mazedonien, Tel. +389 2 322 8824, Fax +389 2 3296790, E-Mail: koelnmesse@mazedonien.ahk.de
Andorra · Andorra siehe Spanien, see Spain
Argentinien · Argentina
Camara de Industria y Comercio Argentino-Alemana, Av. Corrientes 327, piso 23, C 1043 AAD Buenos Aires, Tel. +54 11 5219-4000, Fax +54 11 5219-4001, E-Mail: kalengentina@ahkargentina.com.ar
Australia - Australia
Fairlab Exhibition Management, P.O. Box 1096, Bakery Hill VIC 3354, Australia Tel. +61 3 533 2 2823 E-Mail: info@kenlemsese.com au

Fairlab Exhibition Management, P.O. Box 1096, Bakery Hill VIC 3354, Australia, Tel. +61 3 5332 2823, E-Mail: info@koelnmesse.com.au Bahrain · Bahrain

Bahrain - Bahrain siehe Vereinigte Arabische Emirate, see United Arab Emirates Belgien - Belgium Luc Van Den Eede, Interleuvenlaan 62, BE-3001 Heverlee, Tel. +32 I 6 394855, Fax +32 I 6 394858, E-Mail: belux@koelnmesse.be

Bolivian - Bolivia Cámara de Comercio e Industria Boliviano-Alemana, Calle 15 Calacoto Nr. 7791, Torre Ketal, of. 311, P.O. Box 2722, La Paz, Tel. +591 2 2795151, Fax +591 2 2790477, E-Mail: re@ahkbol.com Bosnien-Herzegovina - Bosnia-Herzegovina Delegation der Deutschen Wirtschaft in Bosnien und Herzegowina Fra Andela Zvizdovića 1 / B3, BiH - 71000 Sarajevo, Tel: +387 33 295 914 Fax: +387 33 29 59 20, E-Mail: amra.surkovic@ahk.ba Brasilien - Brasil

Fax: +387 33 29 59 20, E-Mail: amra.surkovic@ahk.ba
Brasilien - Brasil
Koelnmesse Organização de Feiras Ltda., Av. Francisco Matarazzo, 1752, cj
1.704,CEP 05001-200 – São Paulo/SP, Tel. +55 (11) 3966-3022,
E-Mail: C.facc@koelnmesse.com.br
Bulgarien - Bulgaria
Deutsch-Bulgarische Industrie- und Handelskammer,
F. J. Curie 25 A, 1113 Sofia, Tel. +359 2 81630-32,
Fax +359 2 81630-19, E-Mail: ilia.todorov@ahk.bg
Chile - Chile
AHK Business Center S.A., Av. El Bosque Norte 0440, Of. 601, Las Condes,
Santiago de Chile, Chile, Tel. +56 2 2035320-40, Fax +56 2 2035325,
E-Mail: isternberg@camchal.cl
China, Guangzhou - China, Guangzhou
Koelnmesse Guangzhou Representative Office, Room 3311, Metro Plaza,
183 Tianhe Road (North), Tianhe District, Guangzhou 510620, Tel. +86 20
87552467, Fax +86 20 87552970, E-Mail: alee@koelnmesse.cn
China, Peking: China, Beljing
Koelnmesse Co. Ltd, Unit 0906, Landmark Tower II, No. 8 Dong San Huan
North Road, Beijing 100004, Tel. +86 10 65907766/6590/7878,
Fax +86 10 65906139, E-Mail: info@koelnmesse.cn
China, Shanghai - China, Shanghai
Koelnmesse Shanghai Representative Office, Unit 2610, Jing'an China
Tower, No. 1701 Beijing Road (W), Shanghai 200040,
Tel. +86 21 63906161, Fax +86 21 63906858, E-Mail:
m.miao@koelnmesse.cn

m.miao@koelnmesse.cn

Costa Rica - Costa Rica

Costa Rica - Costa Rica Câmara de Comercio e Industria Costarricense Alemana, Apdo. Postal 10746-1000, San José, Costa Rica C.A., Tel. +506 2290 7621, Fax +506 2290 7644, E-Mail: administraccion@ahk.cr Dänemark - Denmark

Fax +5-06 2290 / C44-, E-Mait: administraction@ank.cr Dänemark · Denmark · Groreenland, Iceland, Faroe-Islands) Intermess ApS, Radhusvej 2, 2920 Charlottenlund, Tel. +45 45 50 56 55, Fax +45 45 50 50 27, E-Maii: messe@intermess.dk Dominikanische Republik · Dominican Republic Câmara de Comercio, Indústria y Turismo Dominico-Alemana, Centro Dominico-Alemán, 2do. Piso, Calle Isabel la Católica No. 212, Zona Colonial, Santo Domingo, Tel. +1809 68 86700, Fax +1809 68 79681, E-Maii: ccdomalemana@deinternational.com.do Ecuador · Ecuador · Ecuador · Ecuador · Ecuador · Cetador · Colombia, Tel. +571 6513 777, E-Maii: c.guarin@koelnmesse.de El Salvador · El Salv

Apdo. Postal 01-550, San Salvador/El Salvador C.A., Tel. +503 22432428, fax +503 22432093, E-Mail: direccion @ahk.com.sv Estland - Estsonia Consultatio Baltica, UAB, Ateities Str. 56, Bendoriai, Lt-14180 Vilnius, r. Litauen, Tel. +370 5 215 7115, E-Mail: info@koelnmesse-baltic.com Finnland - Finland Edelte Oy, Ms. Päivi Ahvenainen, Sahakyläntie 5, FIN-04770 Sahakylä, Tel. +358 10 6168400, Fax +358 10 6168402, E-Mail: koelnmesse@kolumbus.fi Frankreich - France Chambre Franco-Allemande de Commerce et d'Industrie, 12, rue Chernoviz, 75782 Paris Cedex 16, Tél. +33 1 45258211 +42244711, Télecopie +33 1 45256396, E-Mail: ruodetzki@koelnmesse.fr Griechenland - Greece Deutsch-Griechische Industrie - und Handelskammer, Dorilaiou Str. 10-12, 11521 Athen, Tel. +30 210 6449028, Fax +30 210 6445175, E-Mail: koelnmesse@mail.ahk.germany.de Voulgari 50, 54249 Thesaloniki, Tel. +30 231 327733, Fax +30 231 327737, E-Mail: koelnmesse@ahk.com.gr Großbritannien - Great Britain International Business Media Services, 42 Christchurch Road, Ringwood BH24 TiDN, United Kingdom, Tel. +41 1425 48 68 30, Fax +44 1425 48 68 31, E-Mail: info@koelnmesse.co.uk Guatemala - CA, Tel. +502 2 3336036, Fax +502 2 3682971, E-Mail: grencia@ahk.gt Honduras - Hondura

Perkumpulan Ekonomi Indonesia-Jerman, EKONID, JL. H. A. Salim 115, Jakarta 10310, Indonesia, Tel. +62 21 3155644, Fax +62 21 3155276, E-Mail: prieta.perthantri@ekonid.or.id

E-Mair. pirecaper and the management of the Mark - Irag IFP SAL, IFP bldg, 56th Str., Hazmieh, P.O. Box: 55576 Beirut, Lebanon, Tel. +961 5 959111, Fax +961 5 959888, E-Mail: ghassan.nawfal@ifpexpo.com

Iran · Iran Fujan Rahbaran Nami Ltd., Beheshti Ave., Sarafraz Ave., Padideh Complex, No. 47, 1st Floor, Unit 118, Tehran 1587696411 IRAN, Tel.: +98 21 88171261-3, Fax: +98 21 88171261, Irand: Iranineh.azalbar@frn-co.com Irland · Ireland

Irland - Ireland
International Business Media Services Ltd., 4th Floor, 205/207 City Road,
London EC1V 1JN, Großbritannien, Tel. +44 1992 510950,
Fax +44 1992 510951, E-Mail: n.fielder@koelnmesse.co.uk
Israel - Israel
Itex International Exhibitions Services Ltd., 3 Nirim St. (Entrance B)
6706040 Tel-Aviv, Tel. +972 3 6882929, Fax +972 3 6883031,
E-Mail: Itex@itex.co.il
Italien - Italy
Koelnmesse S.r.L, Viale Sarca 336/F, Edificio 16,
20126 Milano (MI), Italien, Tel. +39 02 8696131,
Fax +39 02 89095134, E-Mail: info@koelnmesse.it
Japan - Japan

Japan - Japan Koelnmesse Co., Ltd., Ebisu IS Bldg. 5F, 1-13-6 Ebisu, Shibuya-ku, Tokyo, 150-0013, Japan, Tel. +81 3 5793 7770, Fax +81 3 5793 7771, E-Mail: kmjpn@koelnmesse.jp Jordanien - Jordan siehe Lebanon, see Lebanon

Siehe Lebanon, see Lebanon Kanada - Canada siehe Vereinigte Staaten von Amerika, see United States of America (USA) Kolumbien - Colombia Koelnmesse SAS, Carrera 13 No. 93-40 Piso 4 Oficina 411, Bogotá - Colombia, Tel. +57 1613 777, E-Mail: c.guarin@koelnmesse.de

Tel. +57 1 6513 777, E-Mail: c.guarin@koelnmesse.de
Korea · Korea
Rheinmesse Co., Ltd., 1 UN Village Gil, Yongsan-gu, Seoul 04420, Korea,
Tel. +82 2 7984101, Fax +82 2 7984383, E-Mail: info@rmesse.co.kr
Kosovo · Kosovo
siehe Mazedonien, see Macedonia
Kroatien · Croatia
Deutsch-Kroatische Industrie- und Handelskammer, Strojarska cesta 22/11
HR-10000 Zagreb, Tel: +385 1 6311 613, Fax: +385 1 6311 630
E-Mail-davor.okicic@ahk.hr
Kuwait · Kuwait
siehe Vereinigte Arabische Emirate, see United Arab Emirates
Lettland. 4 zervia

E-Mail:davor.okici@ahk.hr
Kuwait - Kuwait
siehe Vereinigte Arabische Emirate, see United Arab Emirates
Lettland - Latvia
Consultatio Baltica, UAB, Ateities Str. 56, Bendoriai, Lt-14180 Vilnius, r.
Litauen, Tel. +370 5 215 7115, E-Mail: info@koelnmesse-baltic.com
Libanon - Lebanon
IFP SAL, IFP bldg, 56th Str., Hazmieh, P.O. Box: 55576 Beirut, Lebanon,
Tel. +961 5 959111, Fax +961 5 959888,
E-Mail: ghassan.nawfa@ifpexpo.com
Liechtenstein - Liechtenstein
siehe Schweiz, see Switzerland
Litauen - Lithuania
Consultatio Baltica, UAB, Ateities Str. 56, Bendoriai, Lt-14180 Vilnius, r.
Litauen, Tel. +370 5 215 7115, E-Mail: info@koelnmesse-baltic.com
Luxemburg - Luxembourg
siehe Belgien, see Belgium
Malaysia - Malaysia
Malaysia - Malaysia
Promo Era Sdn Bhd, Lot 8.12, 8th Floor, Wisma Cosway, Jalan Raja Chulan,
50200 Kuala Lumpur, Malaysia, Tel. +603 2031 6686, Fax +603 2031
9686, E-Mail: Koelnmesse@gmail.com
Malta - Malta
Koelnmesse S.r.l. Viale Sarca 336/E. Edificio 16.

Malta - Malta Koelnmesse S.r.L., Viale Sarca 336/F, Edificio 16, 20126 Milano (MJ), Italien, Tel. +39 02 8696131, Fax +39 02 89095134, E-Mail: info@koelnmesse.it

20126 Milano (MI), Italien, Tel. +39 02 8696131, Fax +39 02 89095134, E-Mail: info@koelnmesse.it

Marokko · Morocco
Chambre Allemande de Commerce et d'Industrie, Lot. El Manar, Villa 18, rue Ahmed Ben Taher El Menjra, Quartier El Hank, 20160 Casablanca, Tel. +212 522 429420, Fax +212 522 948172,
E-Mail: khadija.mahmoudi@dihkcasa.org
Mazedonien (ehem. jugosl. Republik) · Macedonia (The former yugoslav Republic of Macedonia)
Delegation der Deutschen Wirtschaft in Mazedonien, Blvd. VMRO 1, MK-1000 Skopje, Mazedonien,
Tel. +389 2 322 8824, Fax +389 2 3296790,
E-Mail: koelnmesse@mazedonien.ahk.de
Mexiko · Mexico
Deinternational de México, S.A. de C.V., Av. Santa Fé 170, oficina 1-4-12, Lomas de Santa Fé, 01210 México, D.F., Mexico, Tel. +52 55 15005900,
Fax +52 55 15005910, E-Mail: gabriela.gonzalez@deinternational.com.mx
Moldawien · Moldova
Intermesse Concept SRL, Str. Ion Baiesu nr. 6, 077135 Mogosoaia, Ilfov, Rumänien (RO),
Tel. +40 722 238214, Fax +40 31 4094176, E-Mail: info@koelnmesse.ro
Montenegro · Montenegro
siehe Serbien, see Serbia

siehe Serbien, see Serbia

Neuseeland · New Zealand

Messe Reps. & Travel Ltd., Postal address: P.O.Box 26522, Epsom,
Auckland 1344, New Zealand
Physical address: 4 Tokomaru Street, Orakei, Auckland 1071, New Zealand
Tel. +64 (9) 5219200, Fax +64 (9) 5219201, E-Mail:

Tet. +04 (9) 52 19200, Fax +64 (9) 52 19201, E-Mail: robert@messereps.co.nz Nicaragua - Nicaragua - Nicaragua - Camara de Industria y Comercio Nicaraguense-Alemana, Apdo. Postal 1125, Managua, Nicaragua C A., Tet. +505 22701923, Fax +505 22705269, E-Mail: gerencia@deinternational.com.ni Niederlande - Netherlands

E-Mail: gerencia@deinternational.com.ni
Niederlande - Netherlands
SV Ision Expo BV, Excl. Vertegenwoordiging van Koelnmesse in
Nederland, Panoven 13, 3401 RA IJSSELSTEIN, Teit: + 31 (0) 30 – 3036450,
Fax: +31 (0) 30 – 3036456, E-Mail: info@koelnmesse nl
Norwegen - Norway
Norsk-Tysk Handelskammer, Drammensveien 111B, 0273 Oslo,
Postboks 603 Skoyen, 0213 Oslo, Tel. +47 22 128213, Fax +47 22 128222,
E-Mail: wiese-hansen@handelskammer.no
Oman - Oman
siehe Vereinigte Arabische Emirate, see United Arab Emirates
Osterreich - Austria
Gesell GmbH & Co. KG, Sieveringer Str. 153, 1190 Wien,
Tel. +43 1 3205037, Fax +43 1 3206344, E-Mail: office@gesell.com
Pakistan - Pakistan
Liaison Office for Koelnmesse: Gardee Trust Building, Napier Road,
Lahore 54000, Tel. +92 42 37238484, +92 42 37321947,
Fax +92 42 37220175, E-Mail: messe@messe-liaison.com
Panama - Panama
Câmara de Comercio e Industria Panameña Alemana, Apdo. Postal 0831
02537, Paitilla, Panamá C.A.,
Tel. +507 2699358, Fax +507 2699359, E-Mail: info@panama.ahk.de
Paraguay - Paraguay
Câmara de Comercio e Industria Paraguayo-Alemana, Avda. República
Argentina 1616 c/ Alfredo Seiferheld, 1887 Asuncion, Tel. +595 21 615 848,
Fax +595 21 615 844, E-Mail: gerencia@ahkasu.com.py
Peru - Peru
Câmara de Comercio e Industria Peruano-Alemana, Camino Real 348,

Fax +595 Z1 615 844, E-Malt: gerencia@ainkabu.com.py Peru - Peru Câmara de Comercio e Industria Peruano-Alemana, Camino Real 348, Torre el Pilar, P. 15, Lima 27-San Isidro, Casilla 27-0069, Lima 27-San Isidro, Tel. +51 1 4418616, Fax +51 1 4426014, E-Mali: feria@acamara-alemana.org.pe Philippinen - Philippines fairs&more Inc., c/o ECCP, 19/F Phil. AXA Life Centre, Sen. Gil Puyat Avenue cor. Tindalo Street, C.P.O. Box 1302, 1200 Makati City, M.Mla., Tel. +63 2845 1324, Fax +63 27596690, E-Mail: noli.nicanor@eccp.com Polan - Paland

Polen - Polat word and the State of the Stat

Portugal · Portugal siehe Spanien, see Spain Quatar · Qatar ITD, All Mountazah Area, IBN Seena Street, IFP Bldg, 2nd floor, Tel. +974 44329900, Fax +974 44432891, E-Mail: george ayache@ifpqatar.com Republik Belarus · Republik Belarus · Republik Belarus Informationszentrum der Deutschen Wirtschaft GmbH, Prospekt Gasety Prawda, 11 A, 2. Etage, 220116 Minsk, Republik Belarus (BY), Tel. +375 17 270 5141, Fax +375 17 27

www.bminternational.se Schweiz, Liechtenstein - Switzerland, Liechtenstein Handelskammer Deutschland-Schweiz, Tödistrasse 60, 8002 Zürich, Tel. +41 44 2836111, Fax +41 44 2836121, E-Mail: info@koelnmesse.ch

Tel. +41 44 C63011, 100 Tel. +61 44 C63011, 100 Tel. +61 44 C63011, 100 Serbian Serbia Deutsch-Serbische Wirtschaftskammer (AHK Serbien), Toplicin venac 19-21, 11000 Belgrad, Serbien, Tel. +381 11 2028010, Fax +381 11 3034780, E-Mail: koelnmesse@ahk.rs

Toplicin venac 19-21, 11000 Belgrad, Serbien, Tel. +38111 2028010, Fax +381 11 3034780, E-Mail: koelnmesse@ahk.rs
Singapur · Singapore
Koelnmesse Pte. Ltd., 152 Beach Road, #25-05 Gateway East,
Singapore 189721,
Tel. +65 65006700, Fax +65 62948403, E-Mail: info@koelnmesse.com.sg
Slowakische Republik · Slovak Republic
Ing. Jan Besperåt, vyhradni zåstupce Koelnmesse pro C'R a SR, Sokratova 2043/6, 143 00 Praha 4,
Tel./Fax +420 261910173, E-Mail: besperat@koelnmesse.cz
Slowenien · Slovenija
DESLO - AHK poslovne storitve d.o.o., Poljanski nasip 6, 1000 Ljubljana, Slowenien, Tel. +386 1 252 88 54, Fax +386 1 252 88 69,
E-Mail: danijel.gostencnik@ahkslo.si
Spanien · Spain
SGM Ferias & Servicios S.L., Núñez de Balboa 94 - 1° C, 28006 Madrid, Tel. +34 91 3598141, Fax +34 91 3500476, E-Mail: info@koelnmesse.es
Südafrika · South Africa
Southern African-German Chamber of Commerce and Industry, No. 47, Oxford Road, Forest Town 2193, P.O. Box 87078, Houghton 2041, El. +27 11 486 2775, Fax +27 86 683 2907,
E-Mail: falletter@germanchamber.co.za
Syrien · Syria
siehe Lebanon, see Lebanon

siehe Lebanon, see Lebanon **Taiwan**

Taiwan - Jaiwan Koelnmess Representative Office Taiwan, 2FL-B2, No. 333, Sec.2, Dunhua South Road, Taipei 10669, Taiwan, Tel. +886 2 7711 2200, Fax +886 2 7711 7700, E-Mail: info@koelnmesse-taiwan.com.tw Thailand - Thailand

Dunnial south Noad, Taipel Hobes, Talwan, Tet. +886 2711 22UU, Fax +886 2711 22UU, Fax +886 27711 2700, E-Mail: Info@koelnmesse-taiwan.com.tw Thailand - Thailand - Expolink Global Network Ltd., B.B. Building, 10th Floor, # 1007, 54 Sukhumvit 21 (Asoke Rd.), Klong Toey Nua, Wattana, Bangkok 10110, Thailand, Tel. +860 26048013, Fax +66 2 6642076, E-Mail: Koelnmesse@expolink net Tschechische Republik - Czech Republic Ing. Jan Besperat, vyhradni zåstupce Koelnmesse pro C'R a SR, Sokratova 2043/6, 143 00 Praha 4, Tel./Fax +420 261910173, E-Mail: besperat@koelnmesse.cz Tunesien - Tunisia Chambre Tunisio Allemande de l'Industrie et du Commerce DEinternational, Immeuble le Dome, Rue du Lac Ienan, 1053 Les Berges du Lac, Tel. +216 71 95280, Fax +216 71 964553, E-Mail: info@ahktunis.org Türkei - Turkey Türkei - Turkey Tezulaş Fuar Dan. Hizm. Ltd. Şti. Bağdat Cad. 181/6, 34730 Çiftehavuzlar - Kadıköy, İstanbul, Türkiye, Tel. +90 216 3856633 Fax +90 216 3857400, Info@tezulas-Fuar.com Ukraine - Ukraine Target Exhibitions, Official Representation of Koelnmesse GmbH in Ukraine, st. Chystiakivska 2-A, Of. 527, P.O. Box 91, Kiev, 03062, Ukraine, Tel. +380 44 5313833, +380 67 405 0581, Fax +380 (44) 531 3830, E-Mail: info@koelnmesse.com.ua Ungarn - Hungary MON-ART Reklâmiroda Kft, Vizafogó sétány 2/B II/7, H-1138 Budapest, Tel. +361 2400810, Fax +361 2400810, EAX +361 12400810, E-Mail: office@koelnmesse-monart.hu 'Uruguay - Uruguay - Urugay - Uruguay - Uruguay - Uruguay - Uruguay - Uruguay - Uruguay -

Vereinigte Staaten von Amerika (USA) - United States of America (USA)
Koelnmesse Inc., 8600 West Bryn Mawr Avenue, Suite 410 North, Chicago, Illinois, 60631, Tel. +1 773 326 9922, Fax +1 773 714 0063, E-Mail: info@koelnmessenafta.com
Vietnam - Vietnam
The North Ltd., Foreign Trade, Research & Development, IDC Building, 9 floor, 163 Hai Ba Trung Street, District 3, Ho Chi Minh City, Vietnam, Tel. +84 28 3822 7655, Fax 484 28 3822 4775, E-Mail: koelnmesse@export2global.com
Zentralamerika - Central America
Deutsch-Regionale Industrie- und Handelskammer für Zentralamerika und die Karibik, 6a Avenida 20-25, zona 10, Edificio Plaza Marítima, Oficina 3-3, 01010 Guatemala City, Guatemala C.A., Tel. +502 2367 5552, Fax +502 2333 7044, E-Mail: ahkregion@ahkzakk.com, Postanschrift: Section 2969, P.O. Box 02-5339, Miami, Fl 33102-5339
Zypern - Cyprus
SURICOM CONSULTANTS LTD, 339 Ayiou Andreou str., Andreas Chamber, 2nd floor, Off. 204, Cyprus, Tel. +357 25 589418, Fax +357 25 589296, E-Mail: demetra@suricom.com.cy

Stand: 20.06.2018